

The future of lighting is smart

INTELLIGENT MODULES BY
XICATO

Patrick van der Meulen
Business Development Manager Europe

What is a smart light and smart lighting?

Smart lights:

- Light quality
- Monitors internal operating conditions and responds autonomously to fault conditions
- Peer to peer two way communications capability to receive commands and sensor inputs, responding autonomously, and transmit status and event information
- Able to be programmed to modify response to sensor inputs
- Tracking, storing and reporting operating history

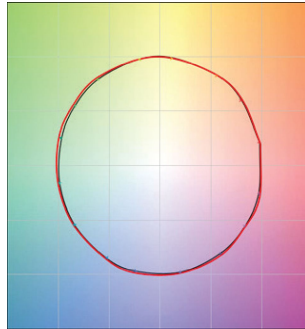
Smart lighting:

- A combination of smart lights and the software program(s) used to set-up and configuring an installation to behave as we want when an event happens

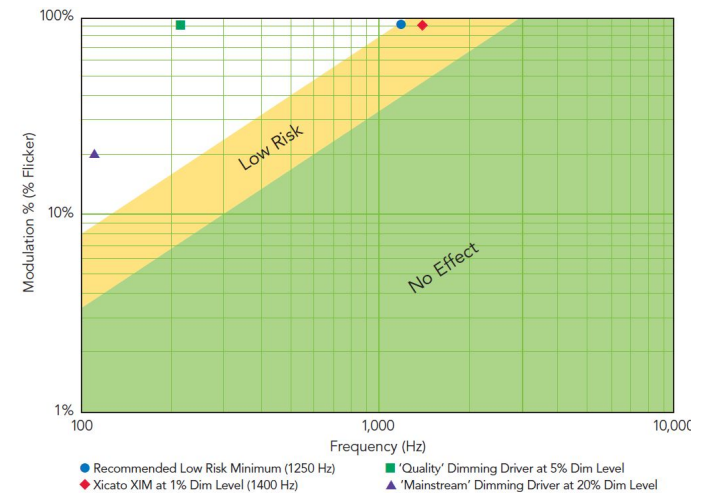
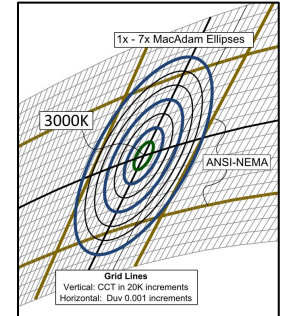
Quality of Light



Color Vector Graphic

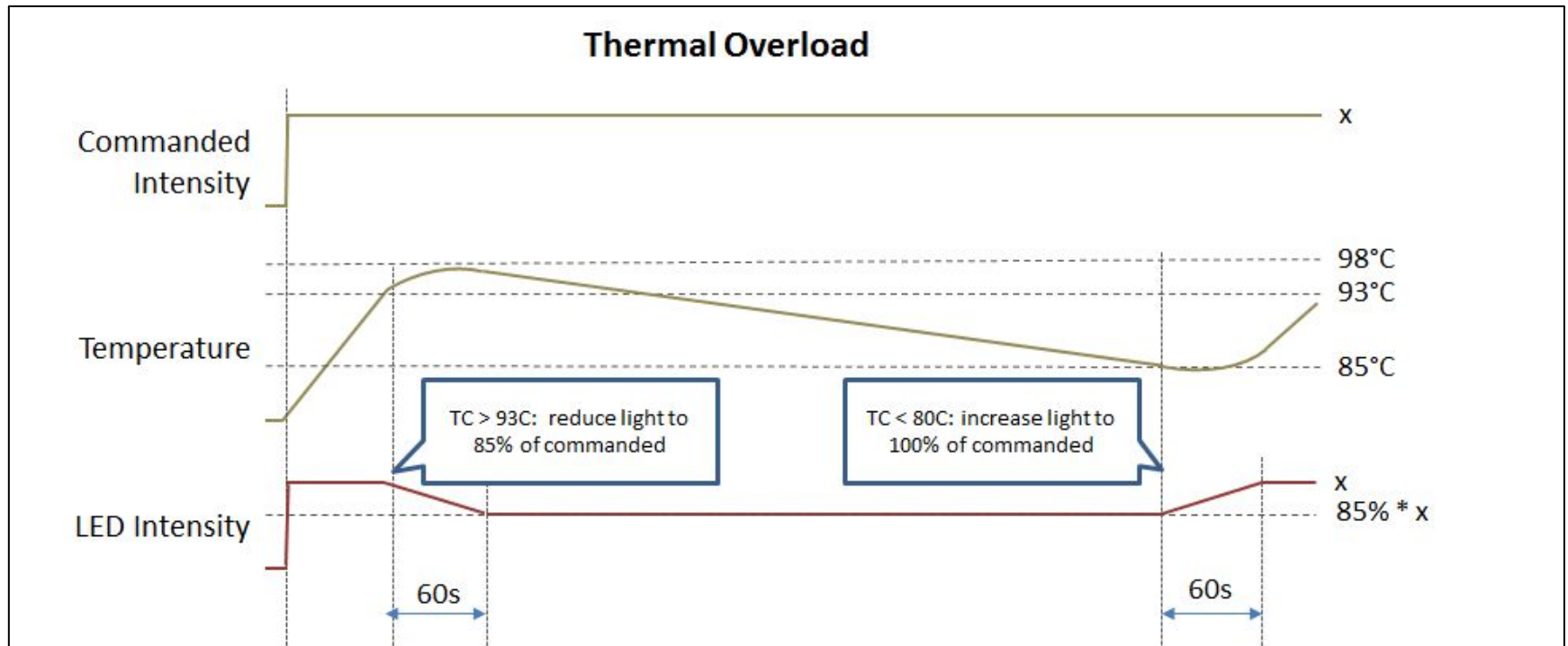


Red line: Xicato source
Black line: reference illuminant



Monitors internal conditions and responds autonomously to faults

Thermal Foldback example



2-way communication

Comparing DALI and BLE

DALI – is it smart?

- YES, in that 2 way communication is possible
- But limited:
 - No autonomous responses to external events. Everything via Master.
 - Very difficult to build multi-layered causal relationships between devices
 - Latency issue - can be unacceptably slow
 - Programming and data collection possibilities limited to DALI standards and what the DALI Master supports
- Provisioning / commissioning far large installations is complex:
 - All processing for every sensor response takes place in a central place
 - Expansion beyond 64 services requires bridging between DALI bus Masters

2-way communication

Comparing DALI and BLE

DALI Compared with BLE

- BLE solves these issues, and:
 - Allows for possibility for indoor positioning services
 - Allows for web or app based developments
 - Advantages of wireless systems ito no 'above the ceiling' expense
 - No 64 device limit on a single interface
- BUT:
 - Requires addition security layers
 - Suitable for local networks: for wider systems gateways needed.

Bluetooth Low Energy – a Brief Introduction

BLE is different from traditional Bluetooth

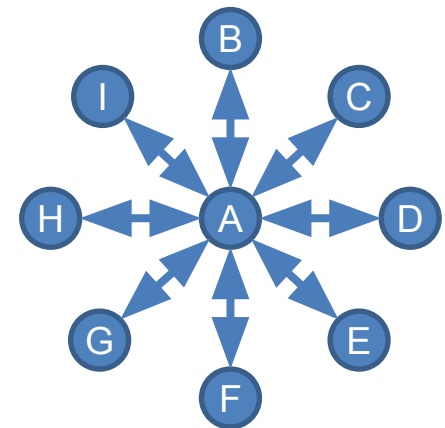
- Traditional Bluetooth

- Dedicated pairings. Point to point connections.
- Designed to support data streaming (e.g., voice/audio)



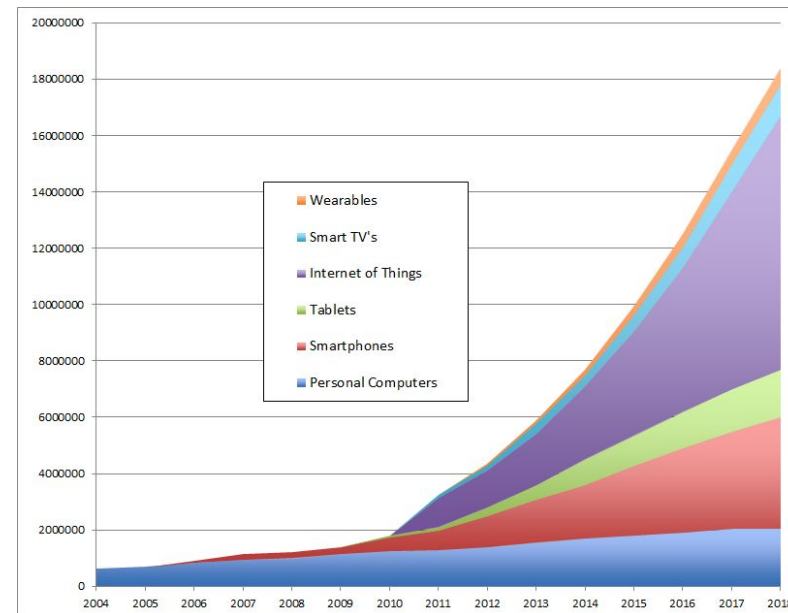
- Bluetooth Low Energy

- No dedicated pairing – peripherals advertise presence and availability to support connections
- Star connection topology
- Small data transfers
 - Device state information (temperature, device ID, light level, turn on, turn off, etc.)
 - Not for large data transactions – e.g., file transfers, streaming, etc.



Why Bluetooth LE?

- Ubiquitous support on Smartphones/Tablets
 - Natively supported by iOS, Android, Windows 8, OSX, Linux and Blackberry
- Technology underlying iBeacon, Physical Web, Eddystone
- Strong momentum driven by IoT
- Easy to integrate into embedded devices
- Open Standard
 - Free to join SIG
 - Standards available for no charge
 - No licenses, etc.



XICATO

©2015 Xicato Inc.
confidential

BLE operating principle



0	AD Flags
1	
2	
3	Field Length <0x1B>
4	Field Header <0xFF>
5	Xicato Company ID
6	0x0253
7	Device/Package Type
8	
9	Device ID
10	
11	
12	Sequence ID
13	
14	RFU
15	Module Intensity
16	
17	Module Status
18	Module Power
19	Status/Power Extension
20	LED Temperature
21	PCB Temperature
22	Input Voltage
23	Input Voltage Ripple
24	Voltage Extension
25	RFU
26	
27	
28	
29	
30	Data Protection

- BLE foundation layer and protocols
- OTA codes and APIs
- Advertising packets, scan responses and connections



Communication: lighting services

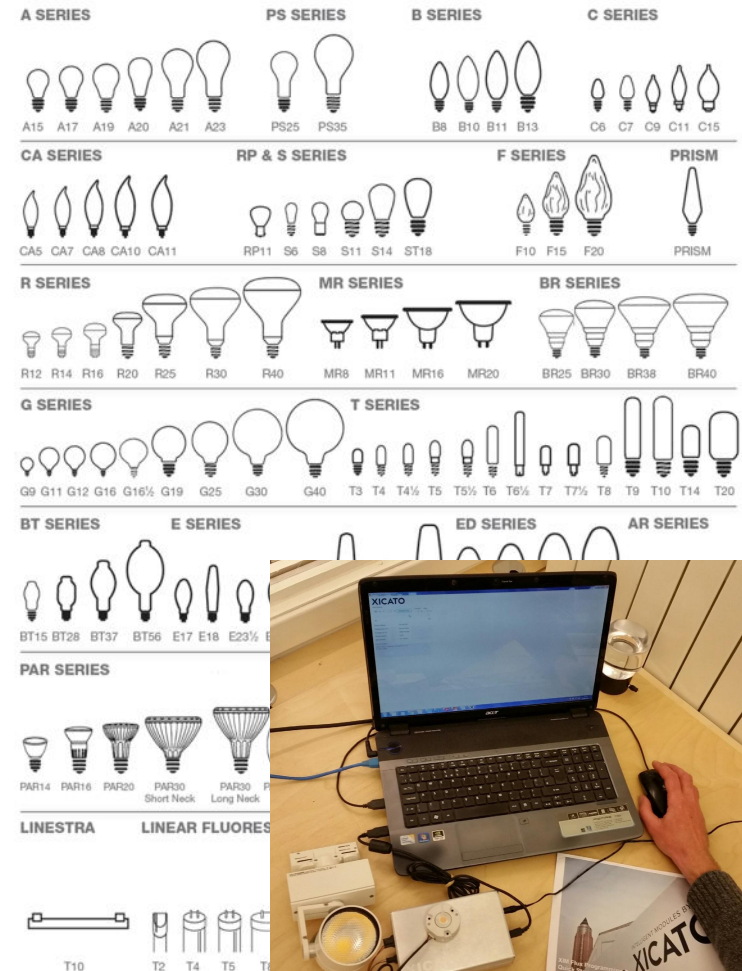
INTELLIGENT MODULES BY
XICATO

Applications: OEM configuration

Context: For OEMs to deal with the huge variation of lamps has always been an ordeal.

Configurable smart modules?

- **Max flux, min flux**
- **Fade-rate**
- **Dimming curve**
- **End of life behavior** (when, how manifested)
- **OEM / fixture information**
- **Security in operation** (eg thermal capability of luminaire cannot be exceeded)

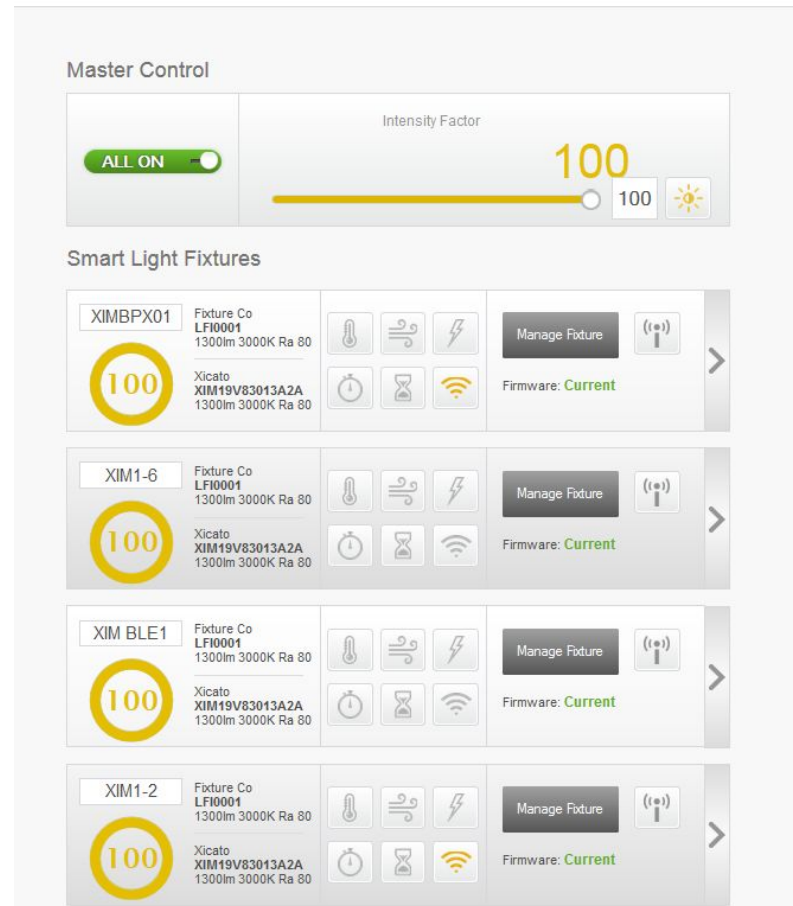


Applications: commissioning and usage

Context: low adoption of lighting controls to date but at the same time as tighter energy conservation requirements

- Detect or set **Location** address
- Define **groups** and scenes
- **Binding** to switches and sensors
- Set **security access** levels
- **Configure network** connection (DALI, Wi-Fi, Zigbee etc.)

XICATO

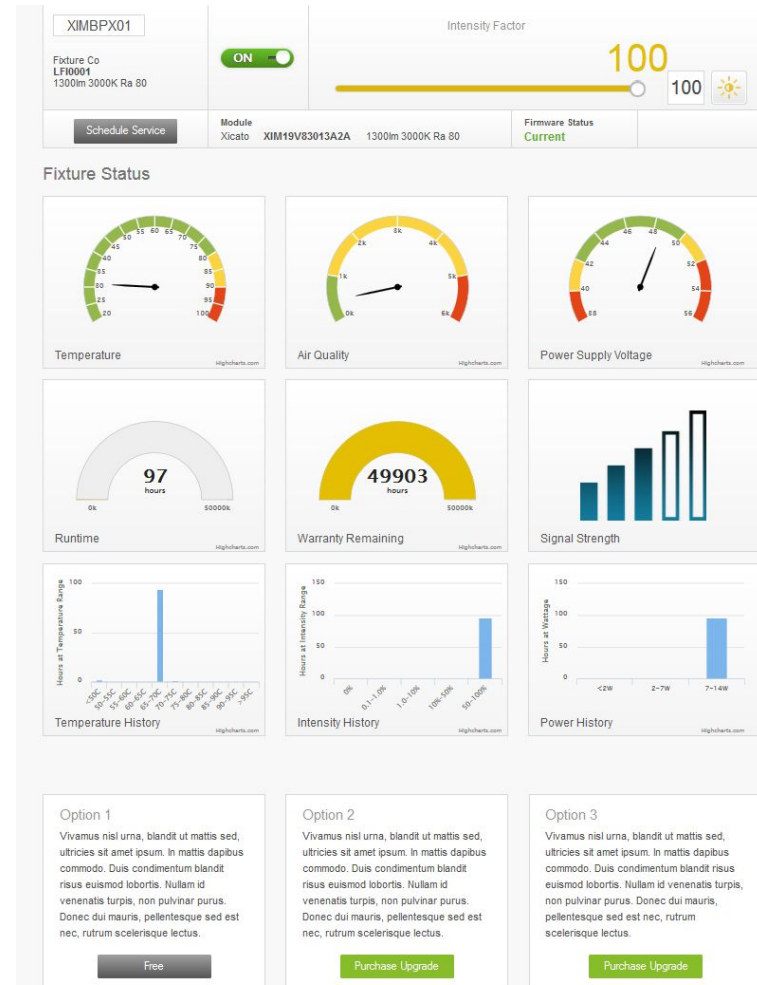


Applications: maintenance and diagnostics

Context: maintenance is expensive, especially where image is concerned, eg retail. Constant surveillance, stock keeping of spares, keeping track on warranties

With smart diagnostics:

- Instantaneous information on running status
- Historical data
- Warranty options
- BIM



Communication: New Services

INTELLIGENT MODULES BY
XICATO

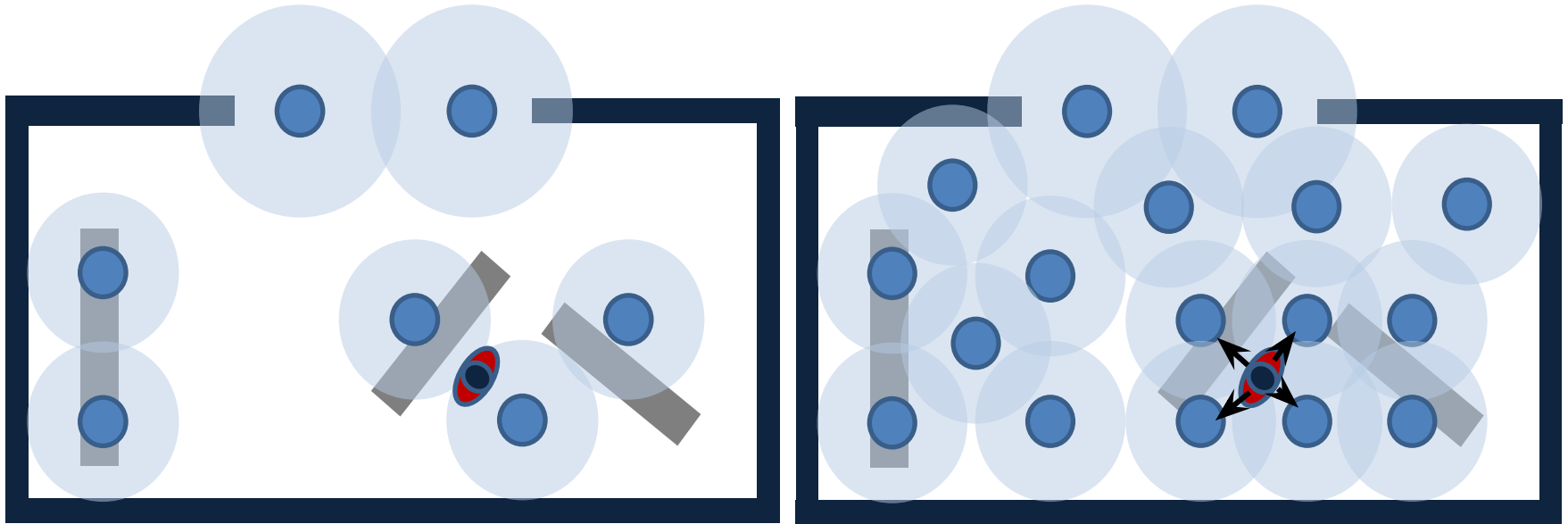


Indoor Location / Proximity Detection



Indoor location services and analytics

Beacon placement



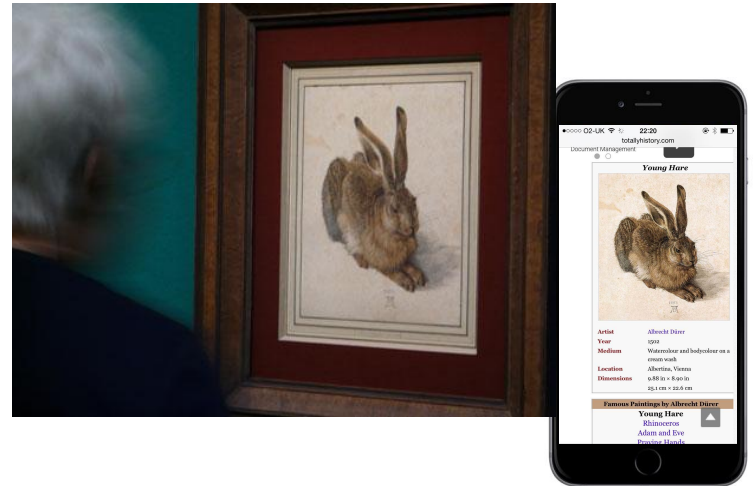
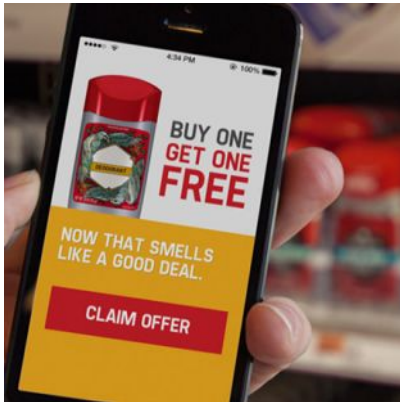
Lighting allows for **greater coverage** of the space c/w separate boxes. Less cluttered ceilings, less hardware to install and maintain.

Location becomes **more precise** as multiple beacons can be seen by a device

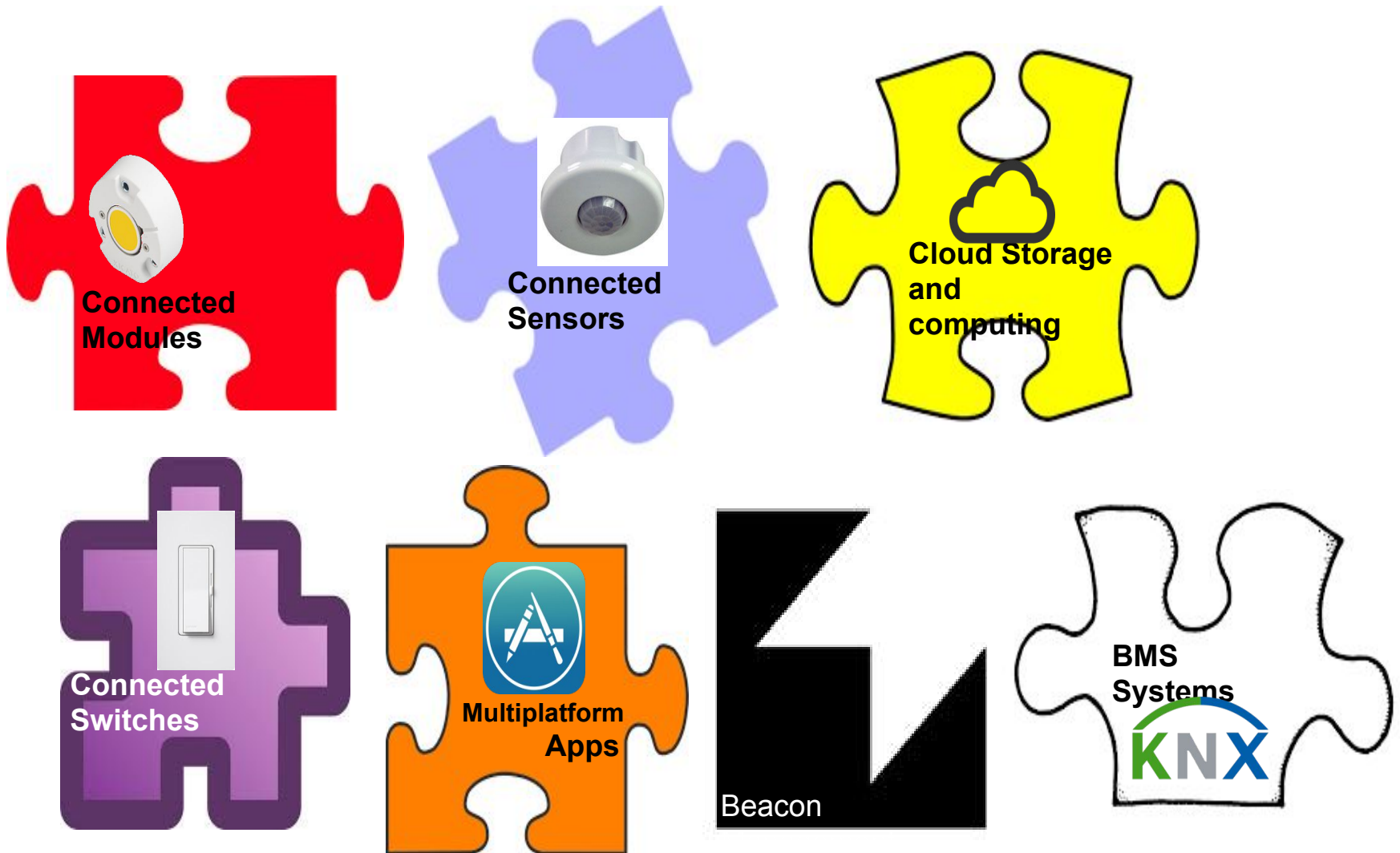
Indoor location services and analytics.

If the user is *this* close to *this* Beacon, then do *this*.

- **Interaction:** information on merchandise, works of art etc
- **Analytics:** tracking people's movements, how long they stay, where they linger.
Space management
- **Way finding** – especially airports, conferences
- **Emergency** phone services
- **Asset tracking**



State of Connected Lighting



The Big Picture - Interoperability

