

connect intelligent buildings

Volker Barth Tridonic GmbH & Co. KG





Key Figures





Established 1956 in Austria

Key figures FY 2016/17

_ Turnover: €377.2 million

_ Workforce: 1,590

_ 68.6 % of turnover with new products (<3 years)

_>77 % turnover with LED

Sales Offices around the world

For more information about Tridonic, please view our company video:

https://www.youtube.com/watch?v=xM_XvEJhgpA

Tridonic Segments



Retail & Hospitality





Controls & Connectivity













Downlight Engine











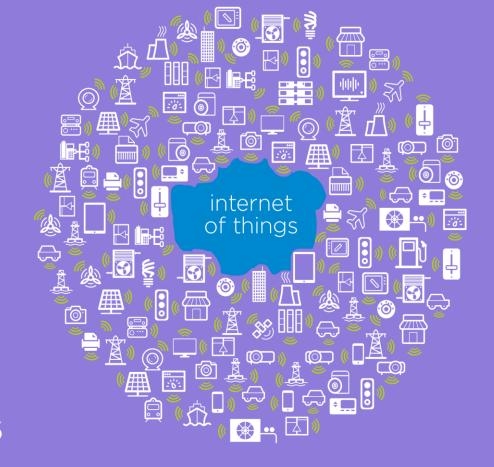


Decorative round and linear Light Engine





Cloud



Big Data

Analytics

Connectivity

Mobility

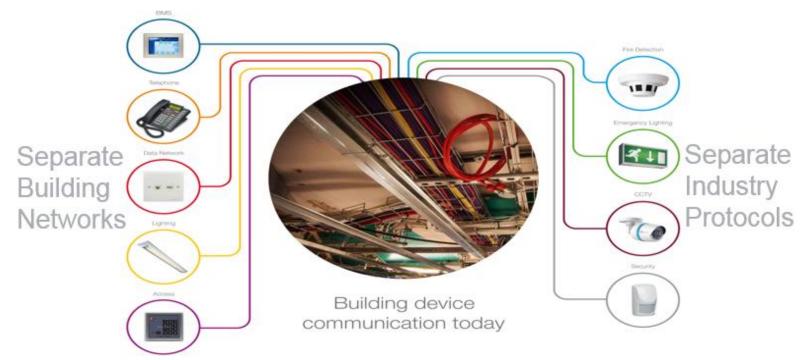
Lighting & IoT





Building Services today







Digital Connected Ceiling





Single Converged IP Network

Light fixture becomes a data source

Some actually discussed Use Cases





- _ Space utilization
 - _ Indoor navigation
 - _ Hot desk/Desk sharing
- _ Green Building
 - _ Building performance
 - _ Interconnection of building verticals
 - Predictive maintenance
 - _ Debugging
- _ User Experience
 - _ Intuitive usage of technology
- _ Firmware Update OTA (over the air)
 - _ Security- and functional upgrades

Interconnection of information with BMS "Presence"







- _ Many lights receive a motion / presence sensor
- _ Light functionality
 - Sensor directly switches the lighting depending on movement
- Presence data (optimization of room usage)
 - _ Sensor sends the data of presence to the cloud (how often in this area, under this light)
- _ Heating / Ventilation / Air Conditioning / Blinds
 - _ Presence data is immediately transferred to the HVAC system and the room is set to "busy". (Heating 2° C warmer, ventilation on, blinds down)



User experience



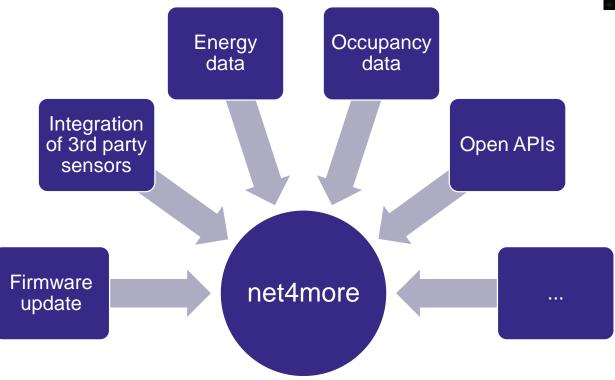




- Room control solutions, which used to be built as perfect individual solutions, are no longer up-to-date today
- The IoL offers the possibility to create a "room app" for the control of the complete room with heating, ventilation, shading, light, etc. via API-interfaces (Application Programming Interfaces) or SDKs (software development kits), which then can be setup by "user- experience "specialists.
- _ Help screens can also assist in the use

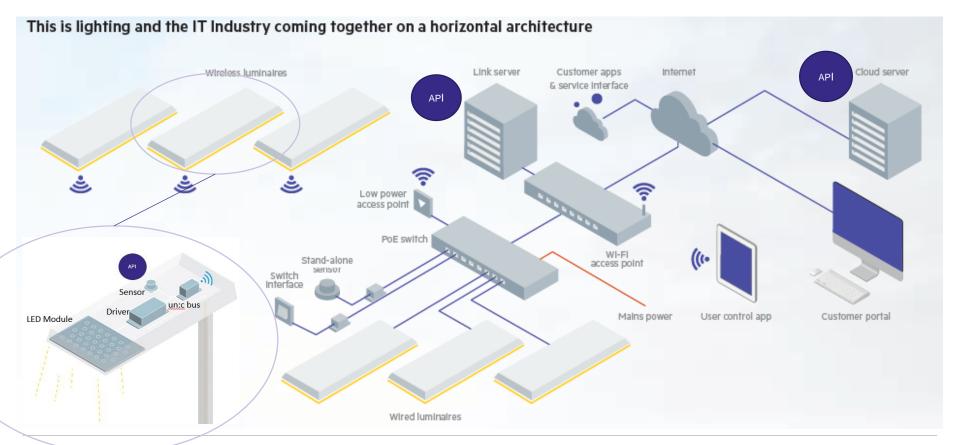
Which system provides that and even more?



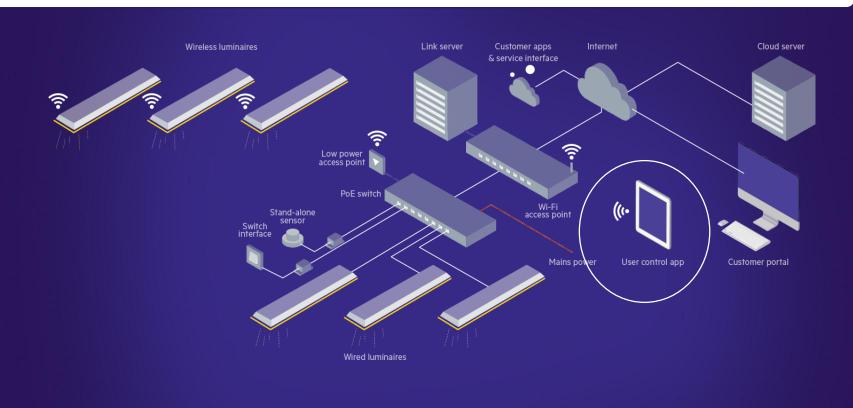




Scalable and open system architecture net4more from Tridonic



Easy to use pre-commissioning and commissioning tools



Software for planning, commissioning and control – PLAN & COMMISSION

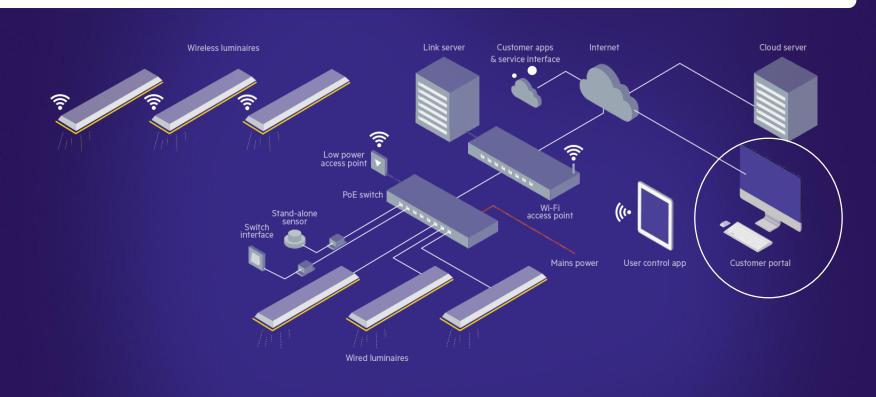
TRIDONIC

Software for planning, commissioning and control - CONTROL

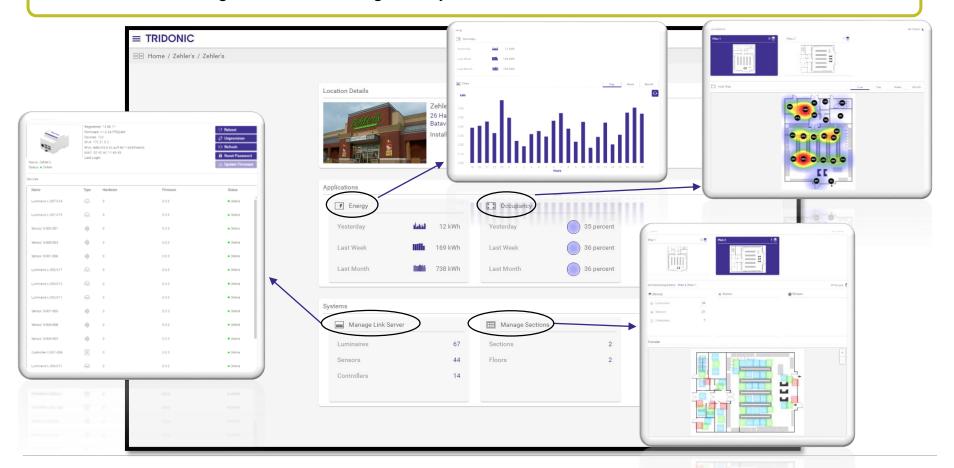
Choose Groups Choose Scenes Ready to go ANDROID / iOS elect and order up to 4 Scenes -0-Main Room Example Easy to use Example Scene Name Example Done



A Management portal to manage your devices



Cloud based management, data storage, analytics and visualisation – THE MANAGEMENT PORTAL







For further information refer to homepage or ask directly NOW!

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Light you want to follow.







