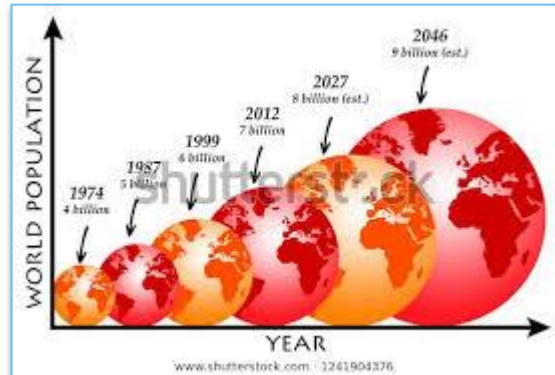
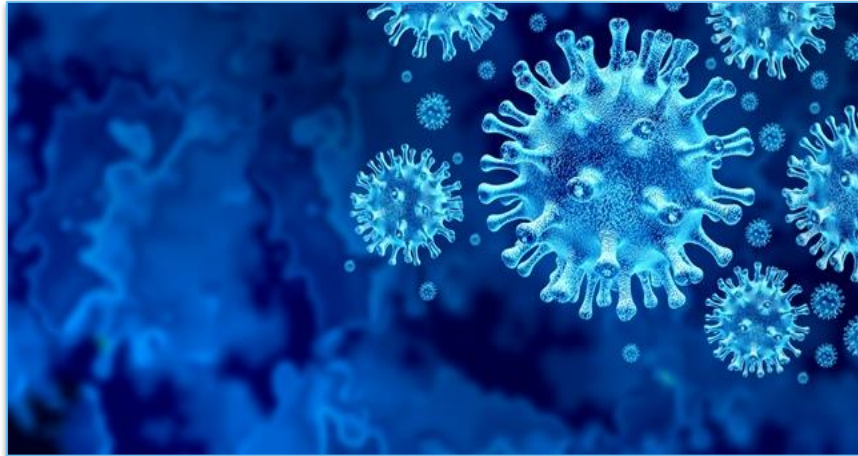


# Fast changing world



# Our experience – manufacturer, user, trainer

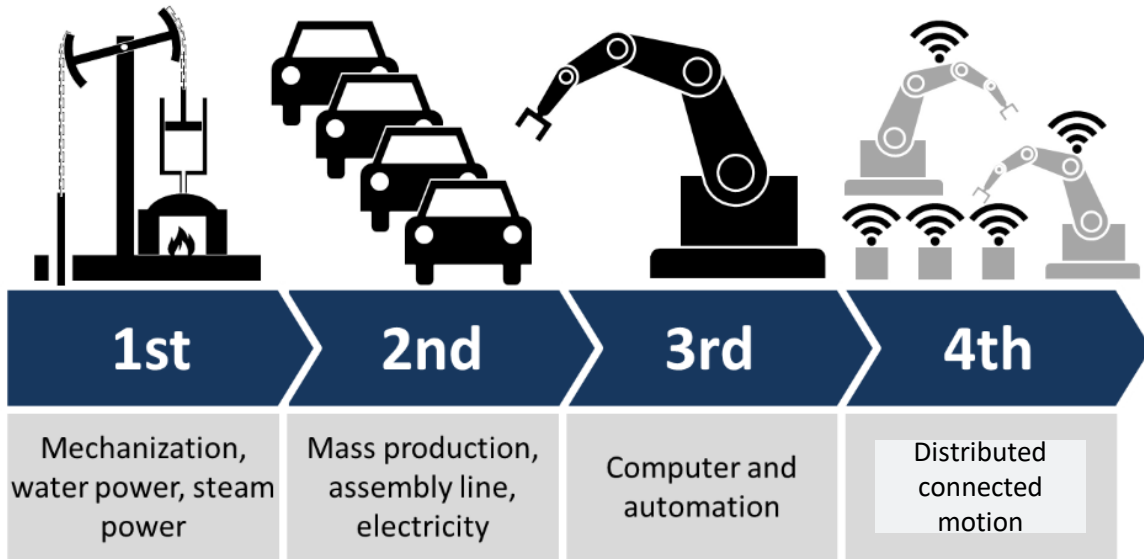
Festo is a large scale manufacturer with production sites all over the world, we are in the same position as other manufacturers

- Climate Action
- Quality Education
- Responsible Consumption and production.

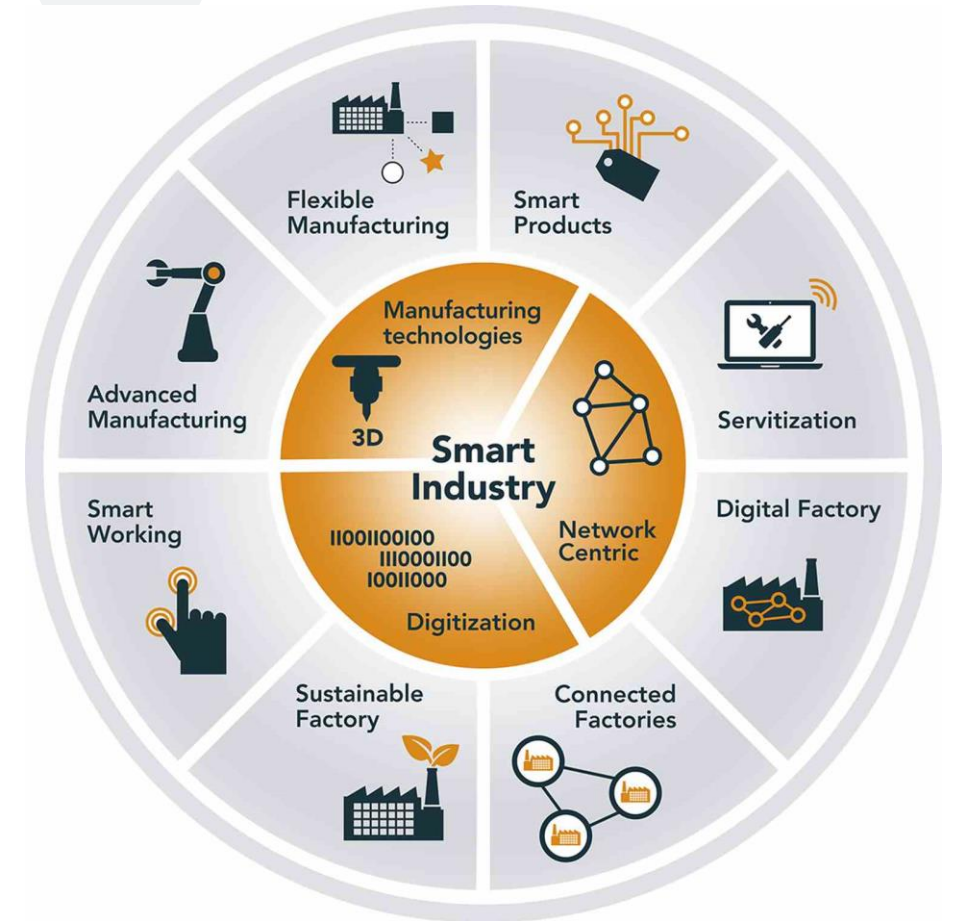


# Industry 4.0

## Digitalization and Internet of Things



By Christoph Roser at AllAboutLean.com under the free CC-BY-SA 4.0 license





**eC@ss** Part classification and product description

"Common language for I4.0" according ISO/IEC Product comparison 828  
Standardized description of product features (system independent data sheet)

eC@ss Classification and Product Description (Example)

Attribute	Value	Attribute	Value	Attribute	Value	Attribute	Value	Attribute	Value
Product ID	01	Product Name	02	Product Type	03	Product Material	04	Product Weight	05
Product Code	06	Product Description	07	Product Category	08	Product Subcategory	09	Product Manufacturer	10

ISO 1 - International Registration Data Identifier

**Quick Search Plus**

- Finding product information

**Handling dimensioning tool (HGO)**

- Selection and simulation
- Choose type of handling system and enter your application data
- Simulation
- Solution proposals

**Pneumatic Sizing**

- Customizing pneumatic control chains is quick and easy
- Efficient parameterization
- Get: Up to 3 design versions matching the applications - precise, eco or performance

**Process valve configurator**

- Fast and simple project management
- Efficient procurement process
- Perfectly tailored products
- Including system ID and CAD download

**Product Key**

- Printed on every product

**Control cabinets configurator for process automation**

**Fluid Draw**

Create your pneumatic circuit - fast, easy, cost efficient

**Configon**

Web-based configuration framework for the error-free and user-friendly configuration of complex products

**Festo Design Tool 3D online**

- 3D CAD-based configurator for pneumatic cylinder modules with accessories
- 80% time saving at the product selection and design process
- No installation needed - WebGL based
- CAD file formats and functions

**2D/3D CAD Data**

Get CAD data for your solution - free of charge

- Selection on Festo page
- Generation and supply via Cadenas WebServer

**Product configurators**

Select your perfect fit solution among millions of solutions - pay only for the functions you need

- More than 400 configurators

**Electric Motion Sizing**

Select your electric motion solution among thousands of possibilities - with only a few

**ePLAN Schematic Solution - GDDE**

Electric circuits for ECAD integration - time saving

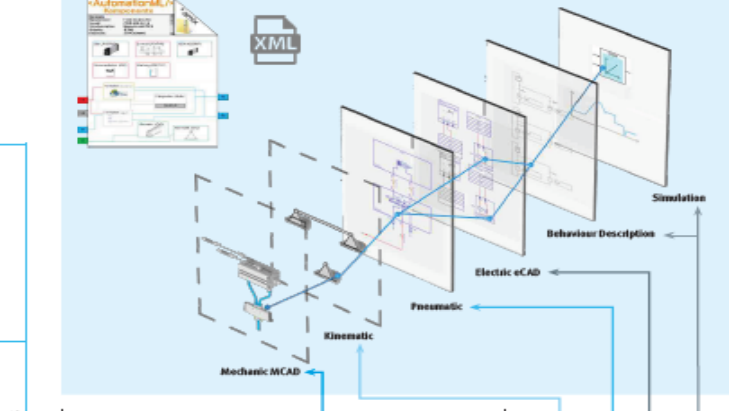
**Virtual commissioning**

**Fluid Draw**

**Configon**

**Administration shell**

**Part Engineering** <AutomationML>  
Automation ML = Automation Markup Language = XML based data format for exchanging machine planning information



MCAD Graphical data 2D/3D

Name	Company
CAD	PTC
Software	SOLIDWORKS
Hardware	SIEMENS NX
Accessories	PTC
Simulation	SOLID EDGE
Integration	ONSHAPE
API	CATIA
Automation	MEGA CAD
Integration	ONSHAPE
Hardware	AUTODESK INVENTOR
Software	ONSHAPE
Integration	SIEMENS

ECAD Electrical data

Name	Company
Software	EPLAN
Hardware	SIEMENS
Integration	SIEMENS
Automation	SIEMENS
Integration	SIEMENS
Automation	SIEMENS
Integration	SIEMENS
Automation	SIEMENS
Integration	SIEMENS
Automation	SIEMENS

Pneumatic Hydraulic

Name	Company
Software	EPLAN
Hardware	FESTO
Integration	FESTO
Automation	FESTO
Integration	FESTO
Automation	FESTO
Integration	FESTO
Automation	FESTO
Integration	FESTO
Automation	FESTO

PLC Program Engineering Software

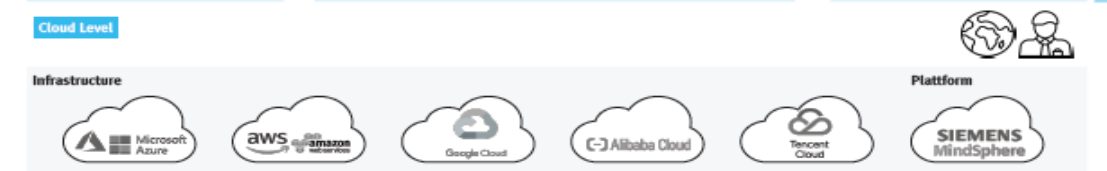
Name	Company
Software	OMRON
Hardware	SIEMENS
Integration	SIEMENS
Automation	SIEMENS
Integration	SIEMENS
Automation	SIEMENS
Integration	SIEMENS
Automation	SIEMENS
Integration	SIEMENS
Automation	SIEMENS

Virtual commissioning

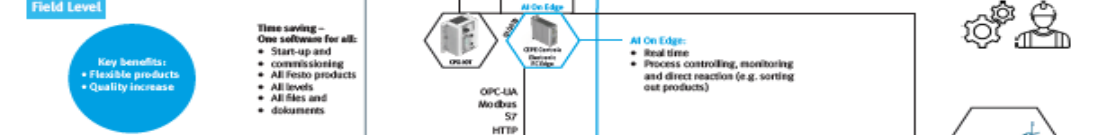
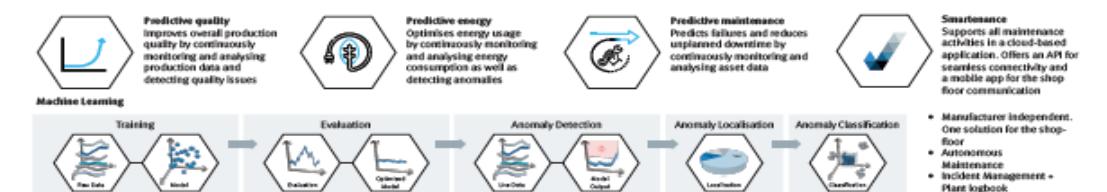
Name	Company
Software	DELTA
Hardware	SIEMENS
Integration	SIEMENS
Automation	SIEMENS
Integration	SIEMENS
Automation	SIEMENS
Integration	SIEMENS
Automation	SIEMENS
Integration	SIEMENS
Automation	SIEMENS

**Part Operation**

Quotation/Marketing/Distribution Exchange (XML, JSON) | Part Operation (OPC UA, MQTT) | Part Artificial Intelligence (RDT)



**Application**  
Festo AX - The automation industry needs AI #higherproductivity by leveraging AI, IoT and Edge Computing Data analytics



# What does "Digitalization" mean from an Automation Supplier point of view?

## Smart Engineering and Commissioning

Conceptualise

Design

Procure

Assembly



Part classification and product description



"Common language for I4.0" according ISO/IEC Product comparison B2B  
Standardized description of product features (system independent data sheet)

→ eClass Classification and Product description (Example) ▶

Classification					Description			
1 <sup>st</sup> level	2 <sup>nd</sup> level	3 <sup>rd</sup> level	4 <sup>th</sup> level	IRDI	Properties	IRDI	Value	IRDI
51 - Fluid Power	03 - Valve	01 - Directional Control Valve	03 - Standard valve electrically operated	0173-1401-45W504001	Directional control valve function	0173-1402-KAA1104001	5/2	0173-1407-KAD5624001

IRDI = International Registration Data Identifier

Quick Search Plus



- Finding product information

Handling dimensioning tool (HGO)



Festo Design Tool 3D online



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- 80% time saving at the product selection and design process
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2D/3D CAD Data

Get CAD data for your solution – free of charge



Administration shell

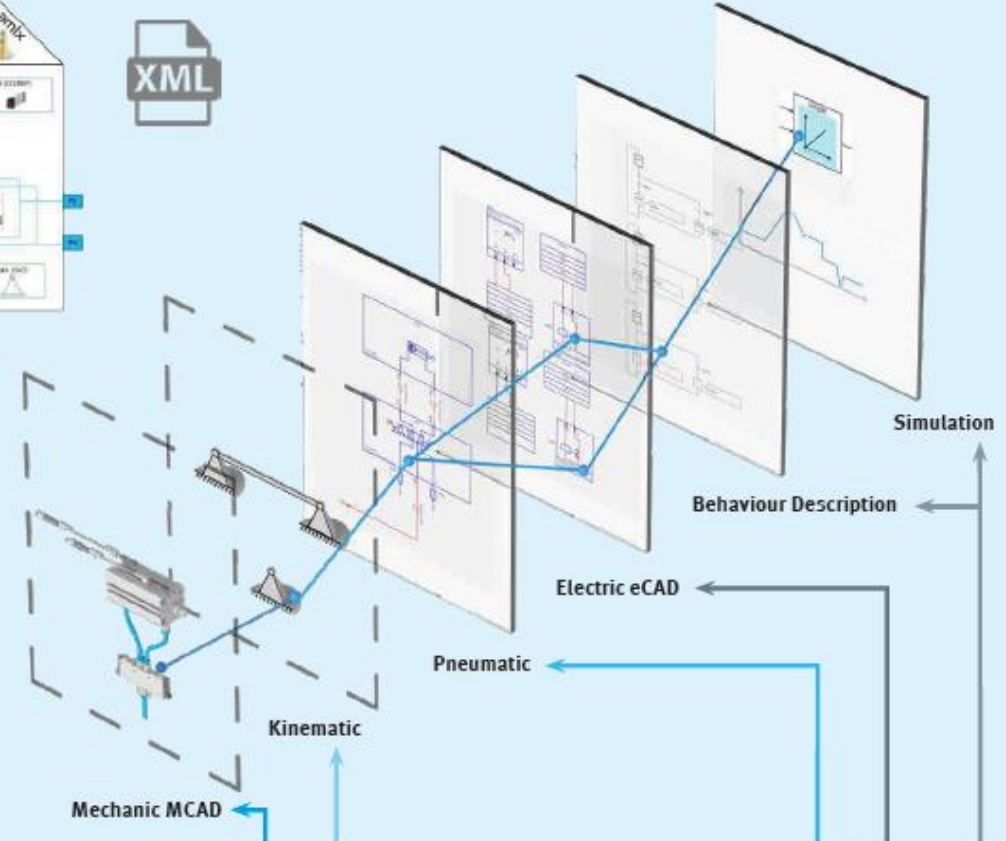
Part Engineering

<AutomationML/>

Digital Twin

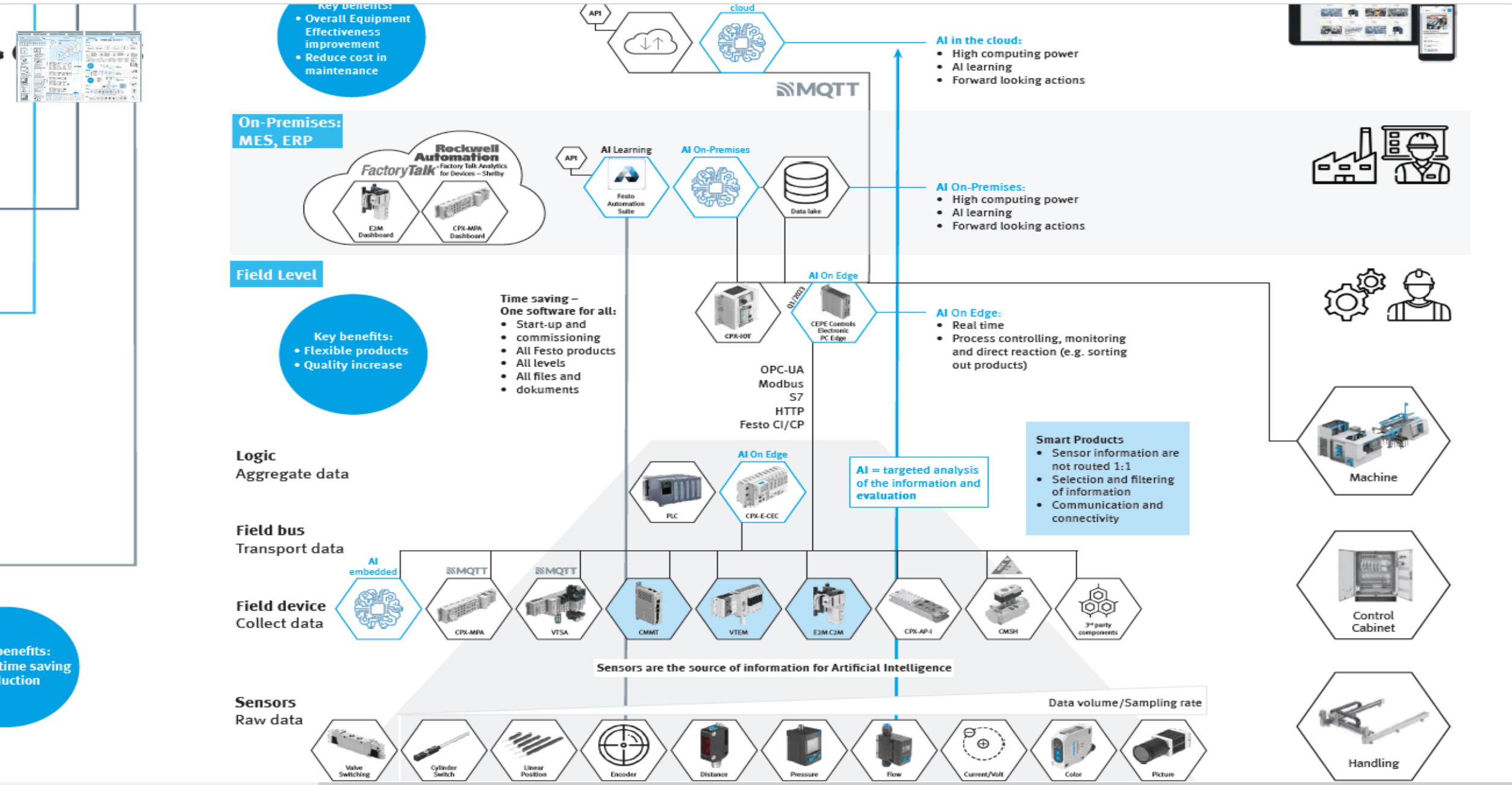


Automation ML = Automation Markup Language = XML based data format for exchanging machine planning information





# What does "Digitalization" mean from an Automation Supplier point of view?



# What does "Digitalization" mean from an Automation Supplier point of view?

Assembly

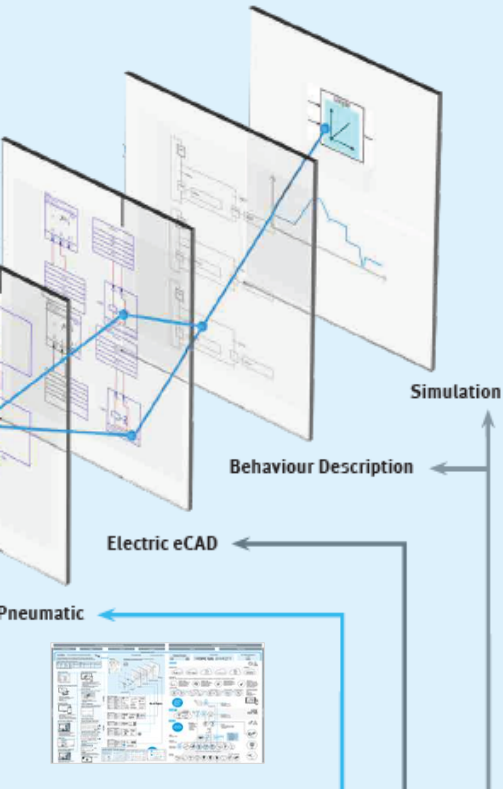
Operate

Maintenance

## Administration shell

Engineering <AutomationML/>

Markup Language = XML based data format  
Information



Quotation/Marketing/  
Distribution Exchange



Part Operation



Part Artificial Intelligence



## Cloud Level

Infrastructure



Platform



## Application

Festo AX – The automation industry needs AI #higherproductivity by leveraging AI, IoT and Edge Computing Data analytics



**Predictive quality**  
Improves overall production quality by continuously monitoring and analysing production data and detecting quality issues



**Predictive energy**  
Optimises energy usage by continuously monitoring and analysing energy consumption as well as detecting anomalies

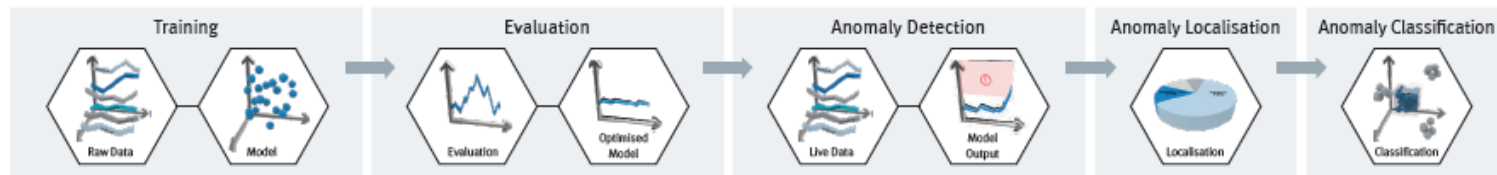


**Predictive maintenance**  
Predicts failures and reduces unplanned downtime by continuously monitoring and analysing asset data



**Smartenance**  
Supports all maintenance activities in a cloud-based application. Offers an API for seamless connectivity and a mobile app for the shop floor communication

## Machine Learning



- Manufacturer independent. One solution for the shop-floor
- Autonomous Maintenance
- Incident Management + Plant logbook

Key benefits:  
• Overall Equipment Effectiveness



# Focus in this presentation





# Industrial Internet of Things: Digital Twin, IoT, Cloud, Services, Solutions

FESTO

## Smart Engineering & Commissioning

Conceptualise



Design



## Smart Operation & Maintenance

Procure



Assemble



Operate

Maintain and Modernise



Projects



Enabler for department and company **collaboration**

Component Life Cycle Management



## Administration shell

product description



Engineering

<AutomationML/>

Quotation, Marketing



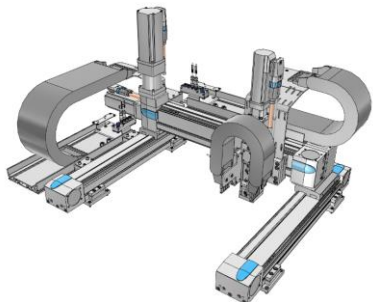
Operation



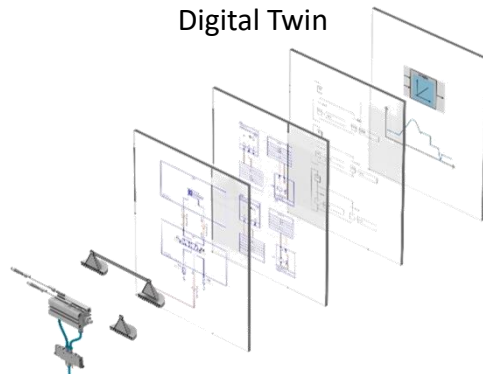
Artificial Intelligence



Festo design, selection and engineering tools



Digital Twin



Cloud Level

On-Premise

Field Level

Festo Automation Suite

Start-up and commissioning

Ind. Internet of Things

Artificial Intelligence



Learn - Didactic

Inspire - Bionic

# Quality Education

FESTO

Electricity and Electronics

IIoT and Industry 4.0

Industrial Trades

Renewable Energy

Building System Technology

Electric Power Technology

Factory Automation

Communication and Radar Technology

Metal Working

Fluid Power

Process Automation

and more

OT



# Conceptualize

FESTO



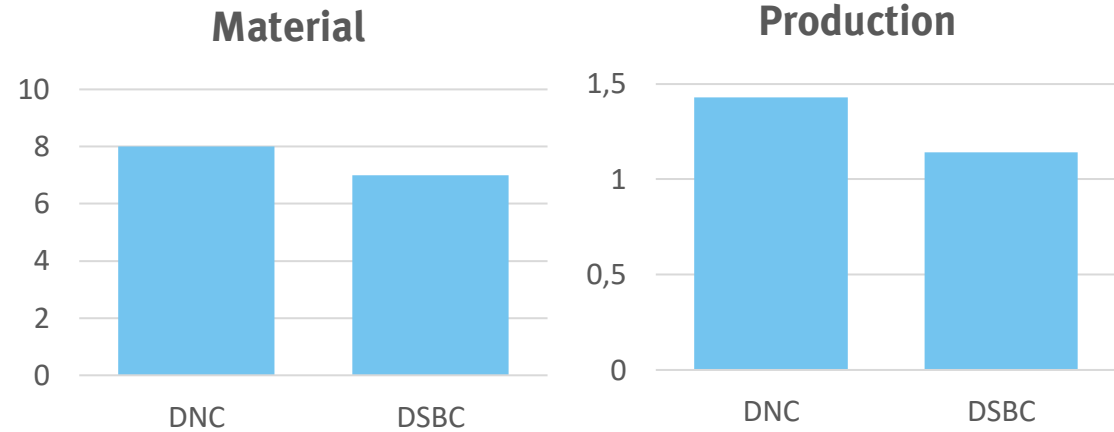
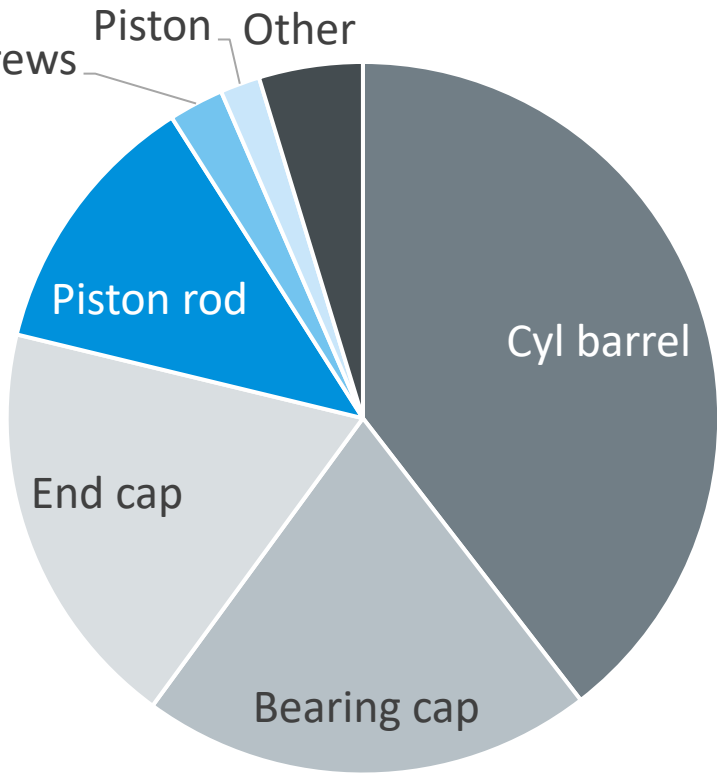
**Handling Guide Online**  
Standard Handling Systems with Handling Guide Online



# Design - based on sustainability

Increasing the visibility of energy consumed in the manufacture and use of automation components

Analysis of CO<sub>2</sub> consumed in the manufacture of a pneumatic cylinder



14% overall saving of CO<sub>2</sub> equivalent

# Focus on energy consumption in production

- Energy prices are soaring
- High fluctuations and fast moving energy market
- Law and governance bearing down on energy consumption
- Consumers and shareholders demanding CO<sub>2</sub> / energy reduction
- Corporate Social Responsibility to reduce CO<sub>2</sub> footprint

Pressure from shareholders and other stakeholders on boards, leaders and managers translates into pressure on the shoulders of maintenance, energy and utility managers.

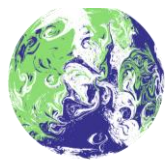
Gas Prices: Forward Delivery Contracts – Weekly Average (GB)



Electricity Prices: Forward Delivery Contracts – Weekly Average (GB)



Information correct as of: March 2022



UN CLIMATE CHANGE CONFERENCE UK 2021  
IN PARTNERSHIP WITH ITALY



# How can you reduce your compressed air energy consumption?

FESTO

**Develop maintenance engineering and operators' energy reduction skills**

Training & Consulting

**Improved specification for purchasing new machines**

Engineering

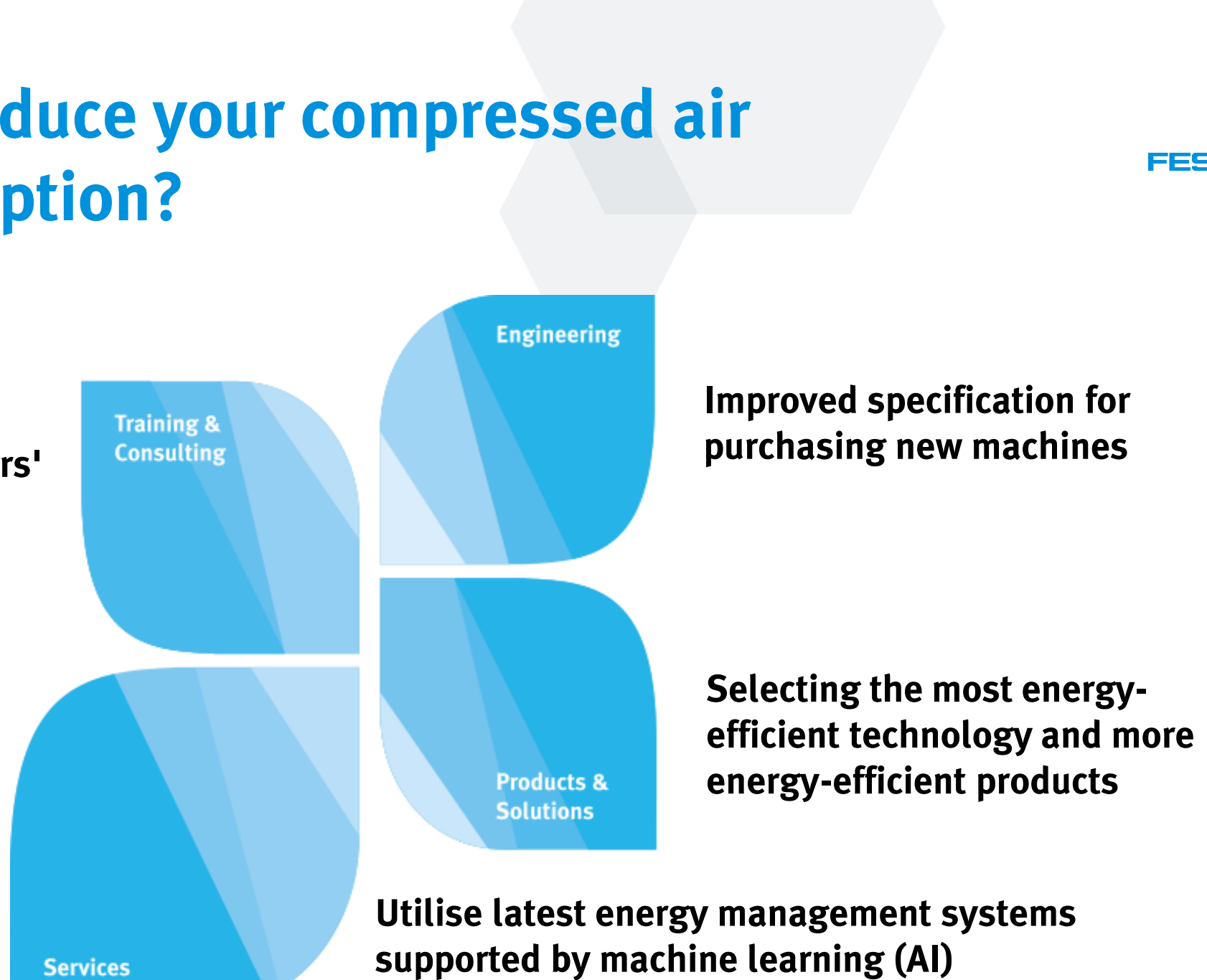
**Regular energy audits and improvement programmes**

**Selecting the most energy-efficient technology and more energy-efficient products**

Products & Solutions

**Utilise latest energy management systems supported by machine learning (AI)**

Services





# Utilising the latest energy management systems supported by machine learning (AI)



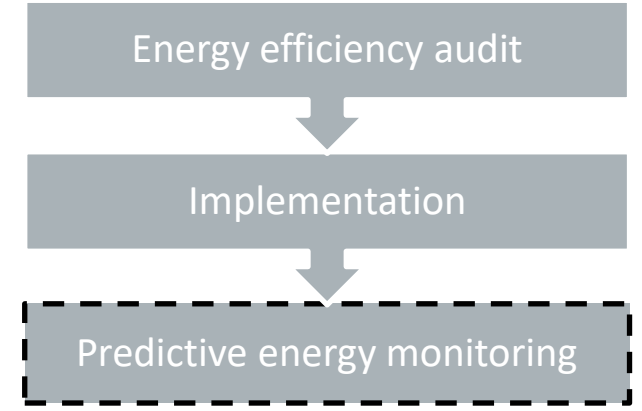
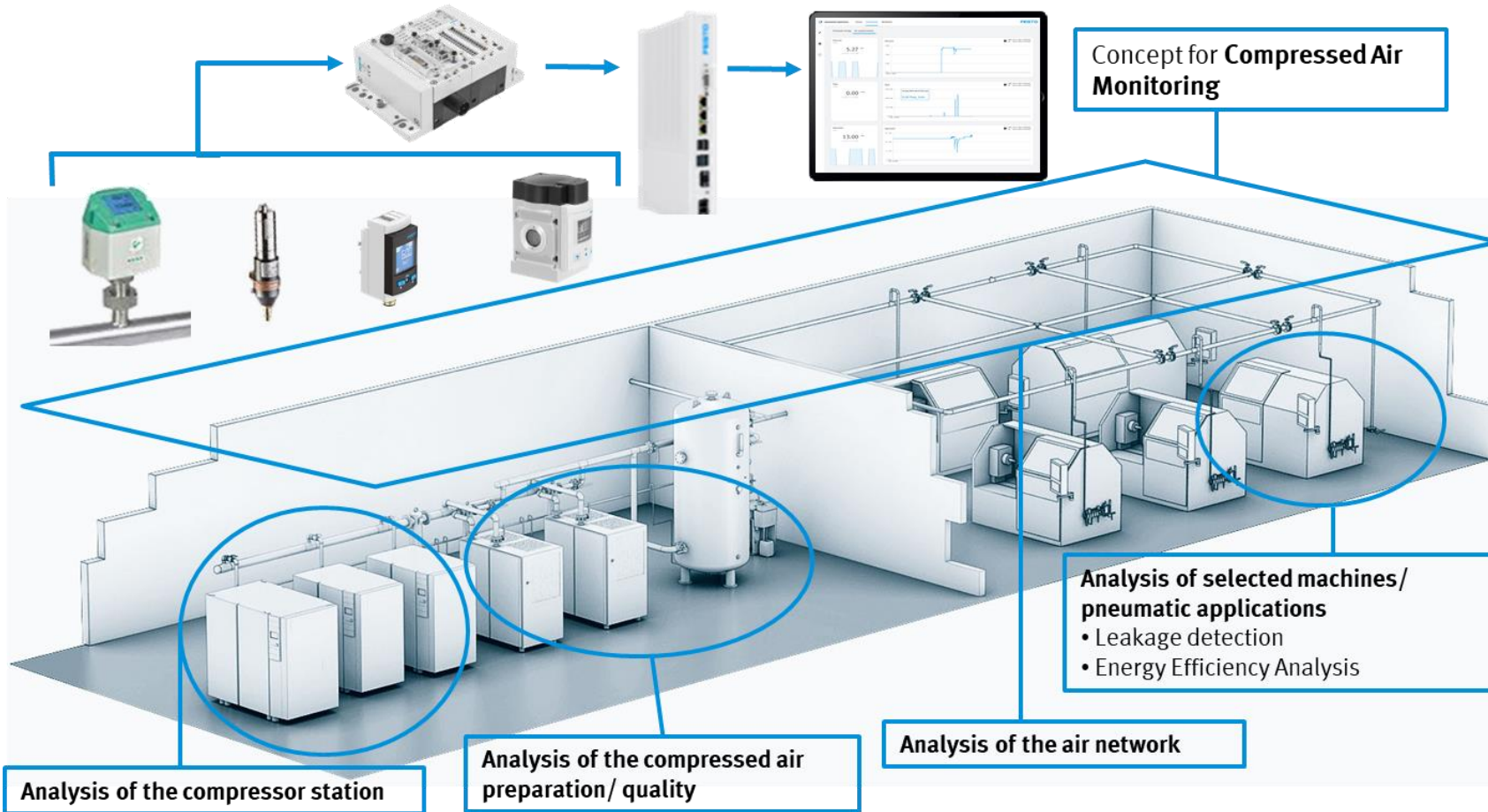
Festo  
Automation  
Experience

Continuous monitoring and analysis  
of **relevant data** for **anomaly detection**  
to optimise production

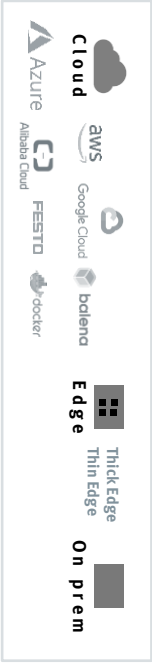
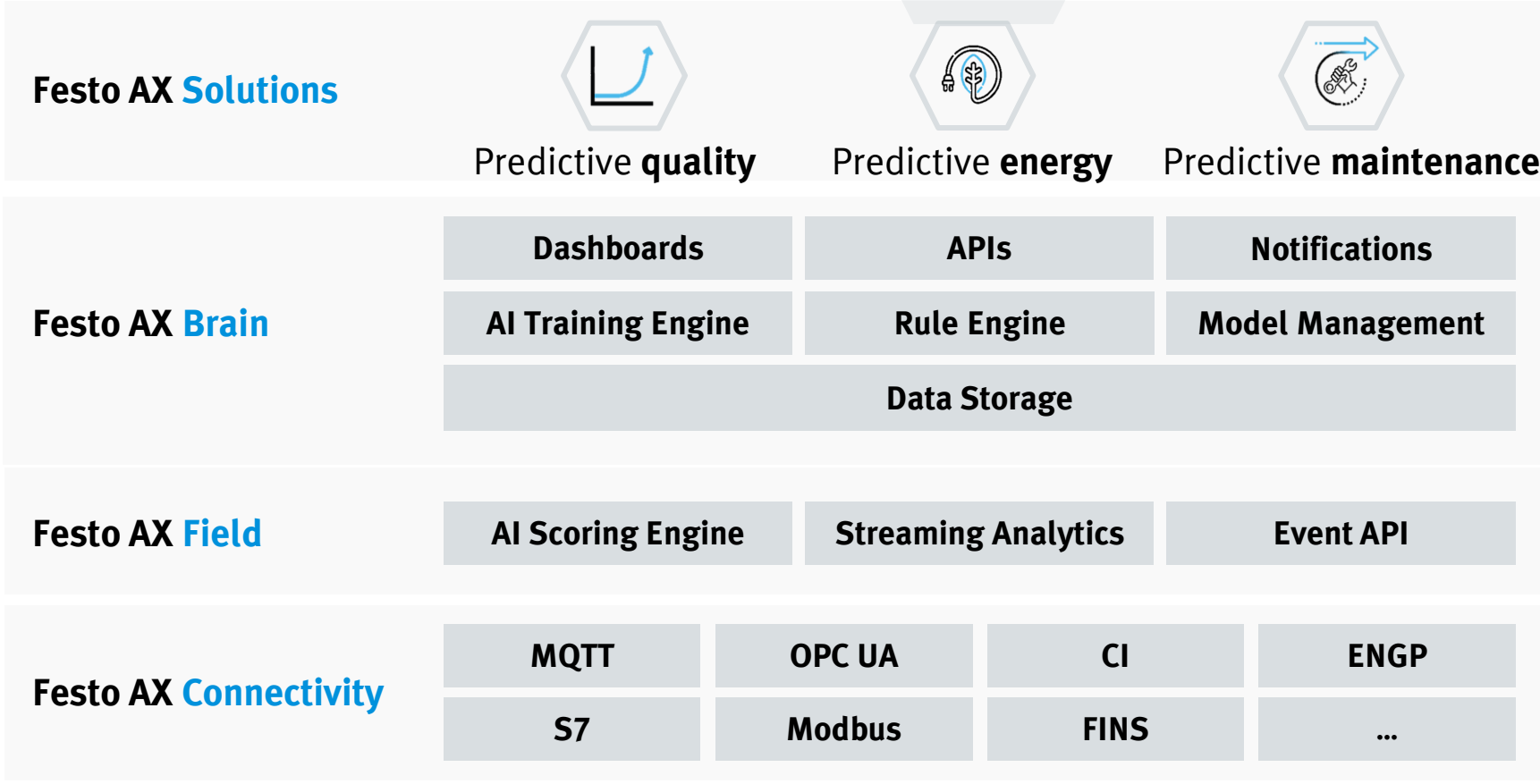


# Festo AX – The automation industry needs AI

**Predictive energy** – Continuous energy consumption monitoring and anomaly detection to optimise energy usage



# Overview - Festo AX Architecture





# What is Machine Learning?

## Example: Anomaly Detection and Classification



# Predictive Energy in Food & Packaging

**Industry:**

Food (Filling)

**Benefit:**

Save energy consumption in packaging lines

**Challenges:**

- Decrease energy consumption in the packaging lines
- Automatic detection of issues in energy supply

**Solution:**

- Additional sensors to measure pressure and flow data with the capability to maintain minimal air pressures in the line
- Analysis of pneumatic and non-pneumatic data to identify anomalies in the equipment performance and advanced condition monitoring



# Predictive Energy in Electronics



## Industry:

Electronics  
(components production)

## Benefit:

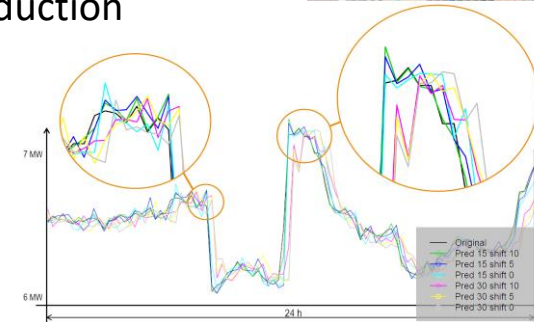
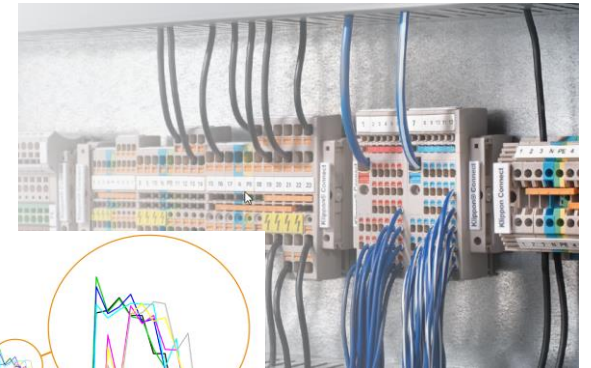
Reduction of energy  
consumption

## Challenges:

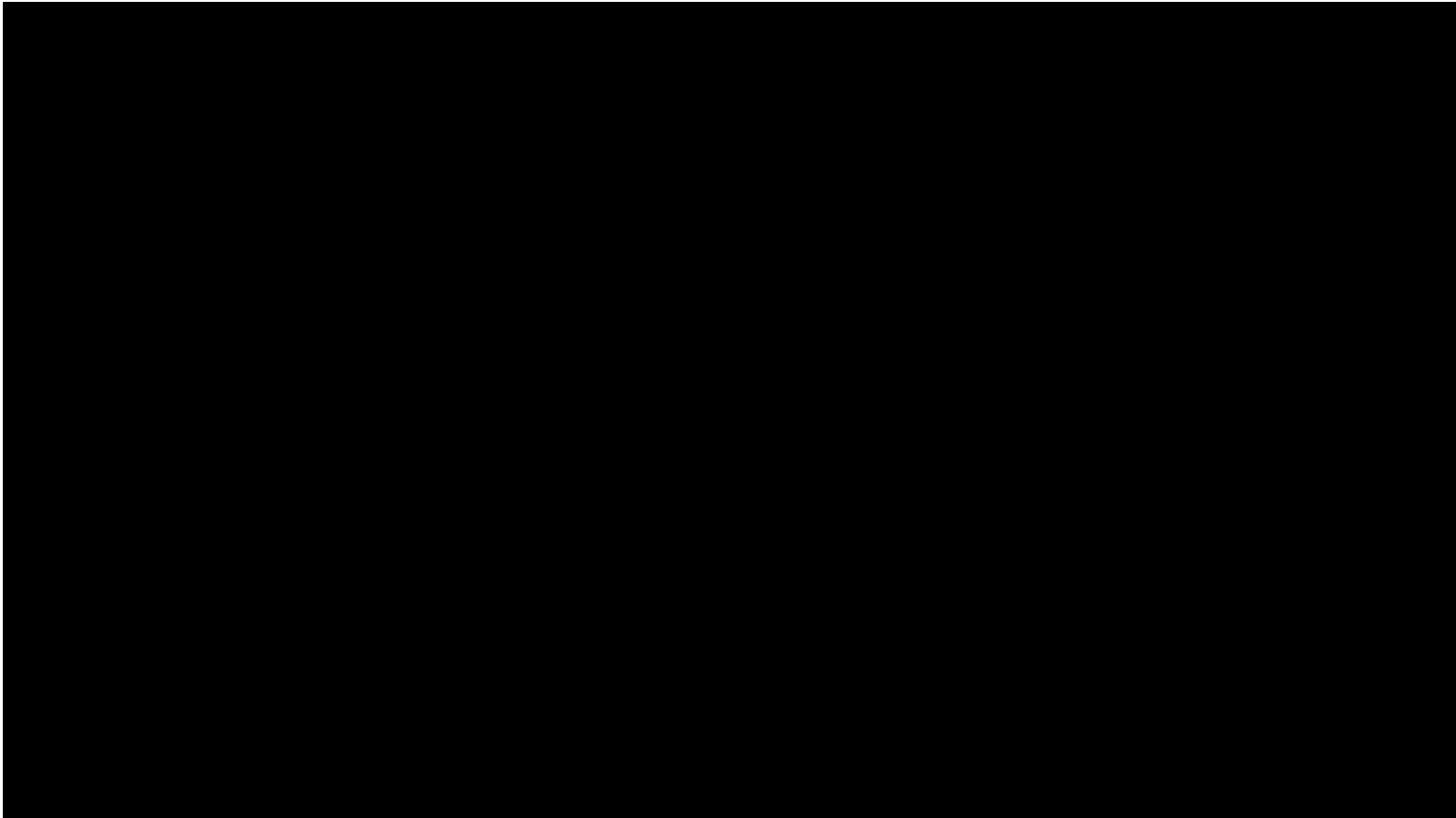
- Prevention of energy peaks to save energy cost
- Prediction of energy consumption for the production locations

## Solution:

- Initial evaluation of energy saving potentials on basis of historical data
- Prediction of energy consumption to pro-actively shutdown energy consumer or to use own energy
- Connection of energy meter at machines and in the fabric
- Learning of patterns (ML model) in energy consumption to predict energy peaks
- Automatic adoption of ML model according to changes in production



# Inspire





# Thank you. Any questions?



**Like more information?**

**Contact details:**

[jan.koudijzer@festo.com](mailto:jan.koudijzer@festo.com)

