



Connected Horizons: Transforming Manufacturing with IIoT



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25 januari 2024 | Van der Valk Hotel, Vianen

How to IIoT (verb) properly

1



Begin with the End in Mind

- Steven R Covey

74%

of companies considered their IoT projects to be unsuccessful in 2022.

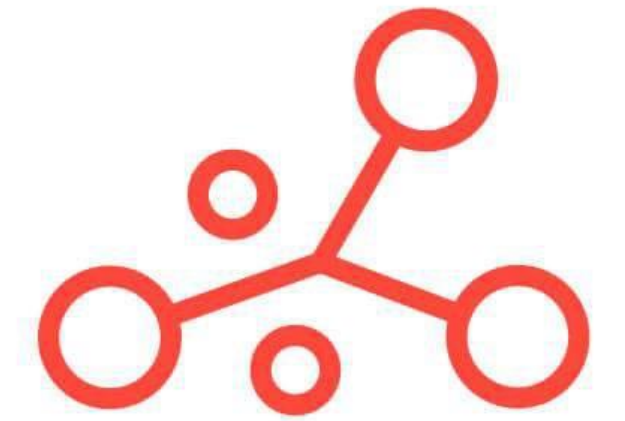


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WAGO

State of Industrial IoT in July 2023



IOT ANALYTICS
MARKET INSIGHTS FOR THE INTERNET OF THINGS

Industrial IoT (IIoT) in 2023 is on the way to becoming mainstream:

66%

66% of industrial organizations reported they are executing an IoT strategy.

14%


IoT projects have a 14% higher success rate than five years ago.

50%

Common challenges have diminished by approximately 50%.



Build, buy, or buy and integrate?

1 Custom-build approach 

Share of initiatives using this approach  47%

Advantages	Disadvantages
<ul style="list-style-type: none"> + Provides freedom to customize entire solution + Does not generate lock-in with any vendor + Provides the opportunity to develop a unique solution that may provide a competitive advantage 	<ul style="list-style-type: none"> - Requires major in-house (IT) capabilities or a reliable partner - Typically leads to unpredictable costs - Typically has the longest project timeline (from start to large-scale roll-out)

ROI Time?

Bold = key considerations

Share of initiatives exceeding expectations  40%

2 Buy-and-integrate approach 

Share of initiatives using this approach  38%

Advantages	Disadvantages
<ul style="list-style-type: none"> + Allows to combine proven technology with freedom to customize majority of the solution + Is faster to set up (compared to custom-build) + Allows for shorter time-to-market (compared to custom-build) + Provides the ability to receive external support/maintenance for part of the solution 	<ul style="list-style-type: none"> - Requires management of multiple stakeholders (internal and external) - Leads to increased solution complexity (compared to custom-build)

Share of initiatives exceeding expectations  40%

3 Buy approach* 

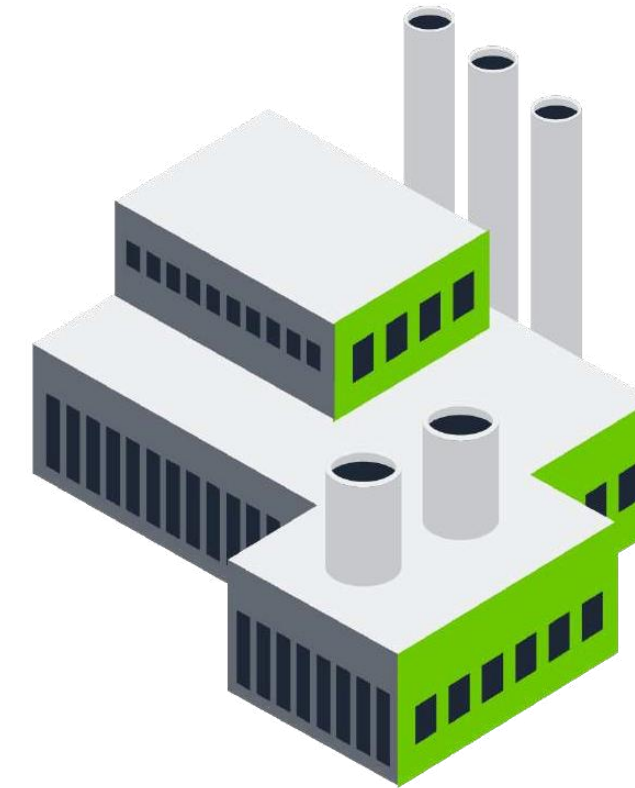
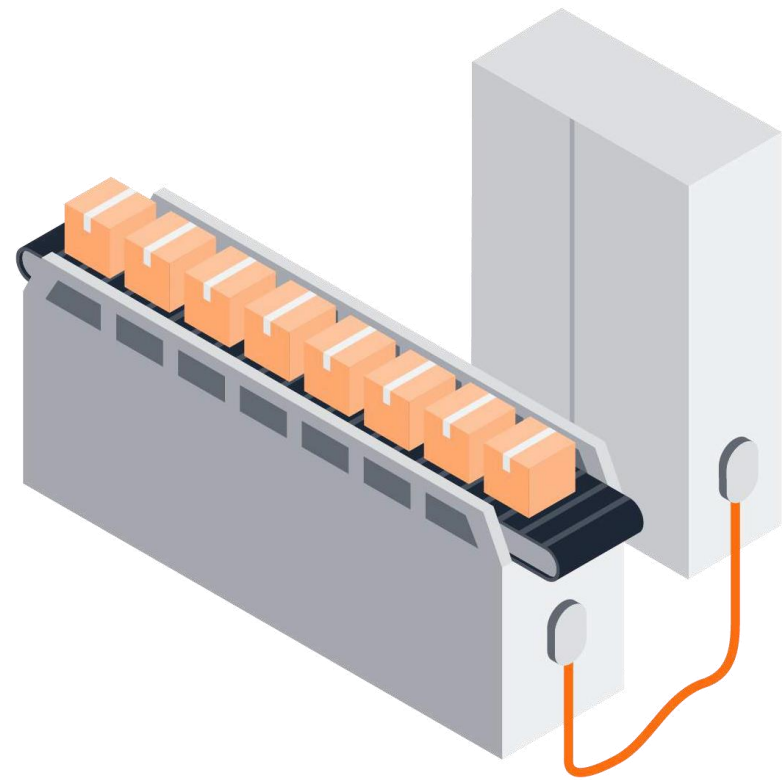
Share of initiatives using this approach  14%

Advantages	Disadvantages
<ul style="list-style-type: none"> + Allows the usage of tested and proven technology + Provides the ability to receive external support/maintenance for the entire solution + Leads to predictable outcomes 	<ul style="list-style-type: none"> - Makes it difficult to integrate specific security requirements - Has limited customization options - Does not provide ability to differentiate to gain a competitive advantage - Is difficult to integrate into own IT/OT architecture

Share of initiatives exceeding expectations  13%



Two Models for IIoT in Manufacturing



OEM: Create Value Added Services

- Predictive Maintenance as a Service
- Remote Machine Monitoring and Diagnostics
- Data Analytics and Machine Optimization Services
- Pay-per-Use Business Model

Manufacturer: Improve Efficiency

- Predictive Maintenance to reduce downtime
- Energy Optimization (WAGES)
- Quality Control and Real-time Analytics (Camera)

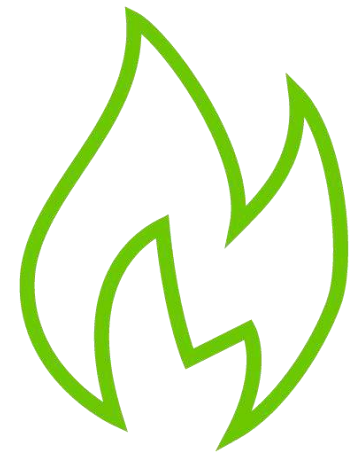


Predictive Maintenance Application

2



Evolution of Maintenance Applications



Reactive

Wait until it breaks



Preventative

Maintain it on regular intervals



Predictive

Threshold Alarms
Statistical Analysis
Machine Learning
Physics Based

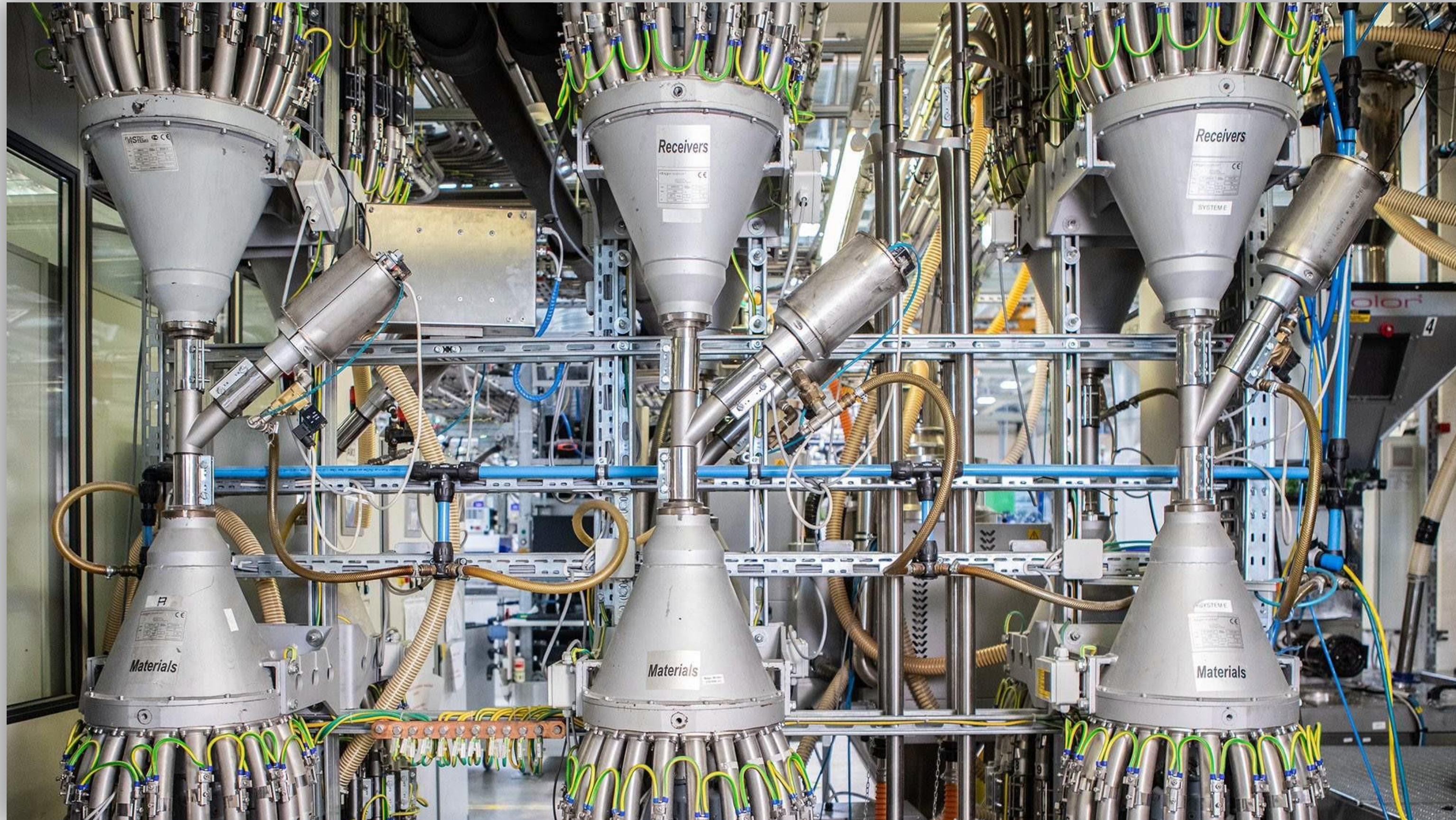


Prescriptive

Automatically determine how to plan/prepare for failures



What is this?



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Application: Predictive Filter Maintenance

Plastic Transport System for Injection Molding:



The Problem:

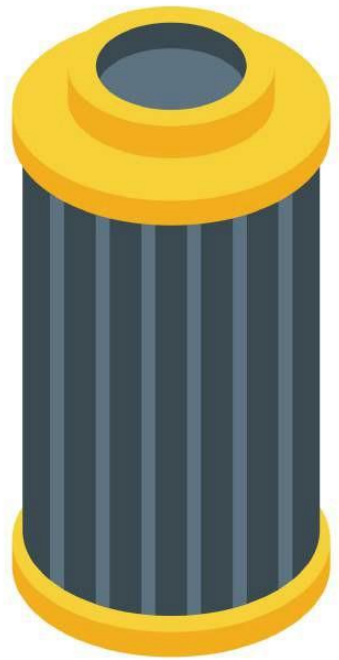
The vacuum pump filters must be cleaned regularly, but it is labor and time intensive.

If cleaned too soon, it is a waste of resources. If cleaned too late, production is affected.



Key Required Outcomes

1



Determine if and when pump filters should be cleaned to reduce cost and maximize uptime.

2



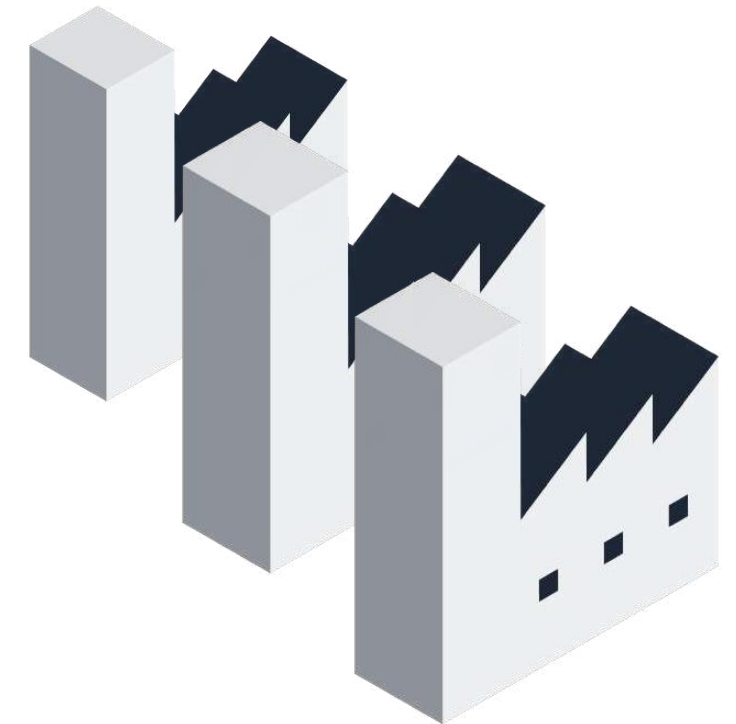
Provide visualization for local operators to see status.

3



Output an MQTT message from the system to trigger a work order in the ERP system.

4



The application must scale to multiple production sites.



Outcomes analytics project



Predicts filter performance, triggering a maintenance Work Order for optimum cleaning times, reducing costs, and increasing reliability.

=



Cost reductions and automation.



Detects faults in the material distribution system, reducing troubleshooting time by over 50%.

=

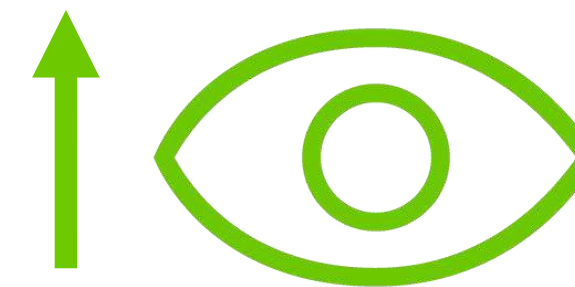
50%

Reduced troubleshooting time.



A dashboard displays the data and provides an instant overview of the process quality, system utilization, and capacity.

=

































Increased visibility for production staff.



Home

- local
- Dashboard
- App Templates
- Stacks
- Containers
- Images
- Networks
- Volumes
- Events
- Host

- Settings
- Users
 - Environments
 - Registries
 - Authentication logs
 - Notifications
 - Settings

Name ↓↑	State ↓↑	Filter	Quick Actions	Stack ↓↑	Image ↓↑	Created ↓↑	IP Address ↓↑	GPUs	Published Ports	Ownership ↓↑
container-manager	running		    	data	container-manager:latest	2022-02-16 11:55:15	172.20.0.3	none	-	administrators
mqt_broker	running		    	data	eclipse-mosquitto:1.6.13	2022-02-16 11:55:14	172.20.0.2	none	1883:1883 9001:9001	administrators
ntp	healthy		    	data	wagoanalytics/ntp:latest	2022-02-16 11:55:14	172.21.0.2	none	123:123	administrators
portainer	running		    	-	portainer/portainer:latest	2022-11-19 22:04:16	172.17.0.3	none	8000:8000 9000:9000	administrators
wago_PLC_PRG.oAnomalyDetectio...	running		    	-	wagoanalytics/onnx_classifier:latest	2022-07-26 12:17:46	172.17.0.4	none	3306:3306 33060:33060	administrators
wago_PLC_PRG.oGrafana.oGeneri...	running		    	-	wagoanalytics/grafana:latest	2022-07-26 12:17:13	172.17.0.2	none	5000:3000	administrators

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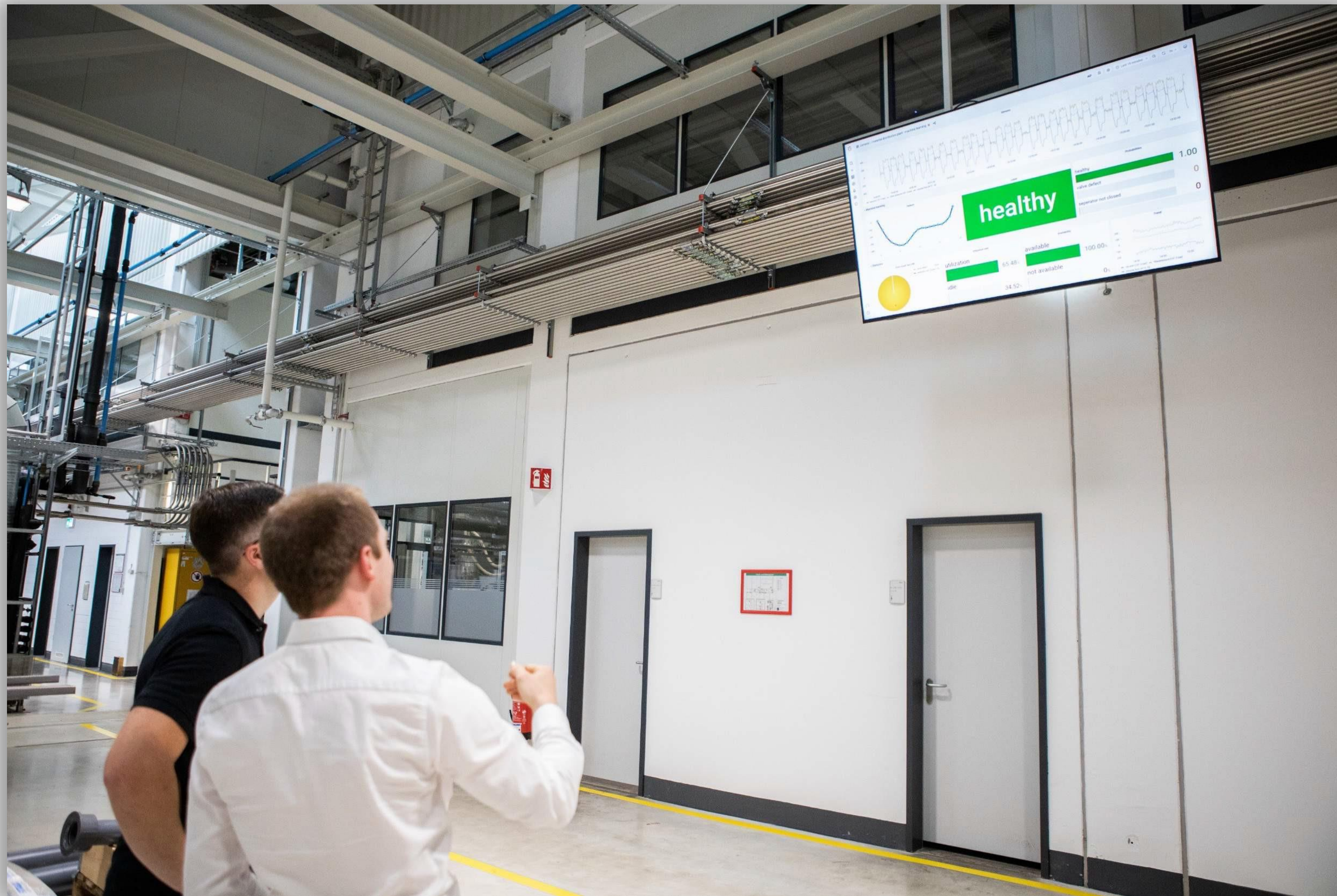
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Predictive maintenance roadmap

2.1



Implementation predictive maintenance

Use pre-defined algorithms:

- Anomaly detection
- Trend/drift detection
- Forecasts for time series

OR

Integration of machine-learning models (ONNX) and Python

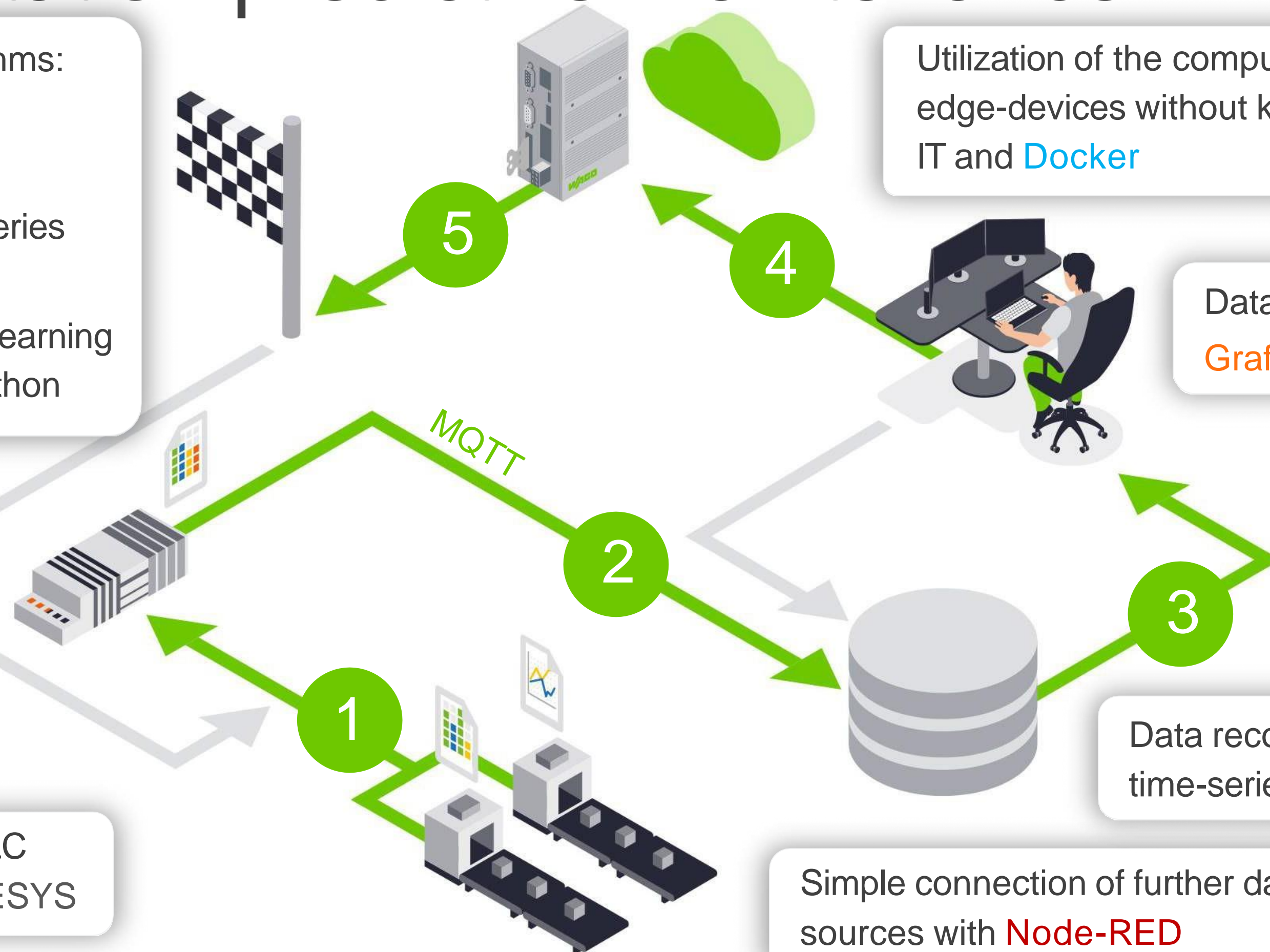
Utilization of the computing power of edge-devices without knowledge about IT and **Docker**

Data visualization with **Grafana** dashboards

Data recording with **InfluxDB** time-series database

Simple connection of further data sources with **Node-RED**

Ingest sensor data via PLC
Function Blocks in CODESYS



```

oGrafana
WagoAppAnalytics.FbGrafana
- sDateTime
- sPolicy
- tStepPublish
- sContainerID
- sDatabase
- sMeasurement
- asValues
- asFields
    
```

IoT key technology and trends from multiple industries

Edge computing: Processing data closer to the source, rather than in a centralized cloud.

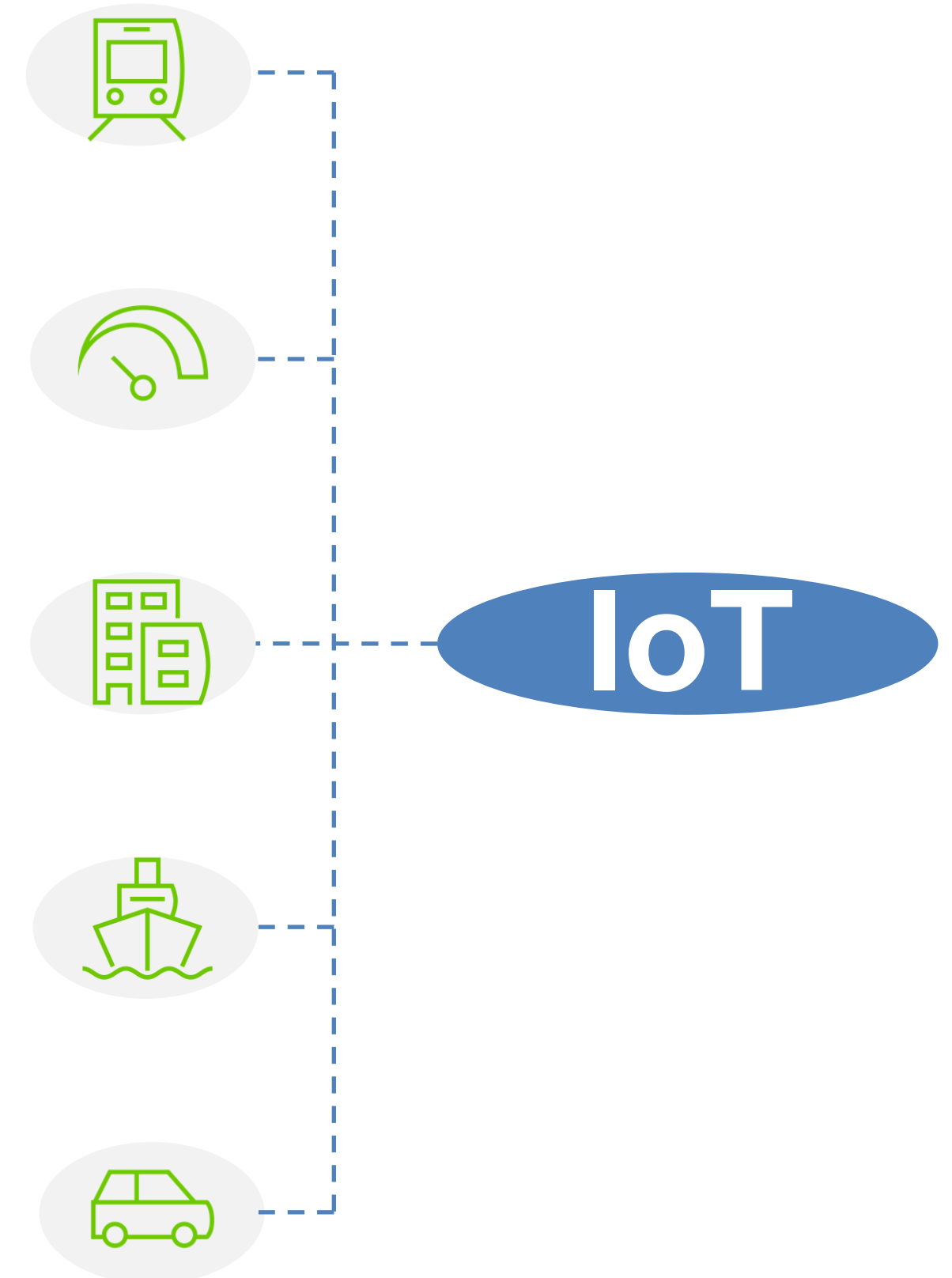
Artificial Intelligence (AI) and Machine Learning (ML): Improving data analysis and decision-making in IoT applications. Examples include AI-based Quality Control in production lines (machine vision) and predictive maintenance and diagnostics for various types of production facilities and process industries.

Security: Ensuring the security of IoT devices and data, as they increasingly become targets for cyber attacks.

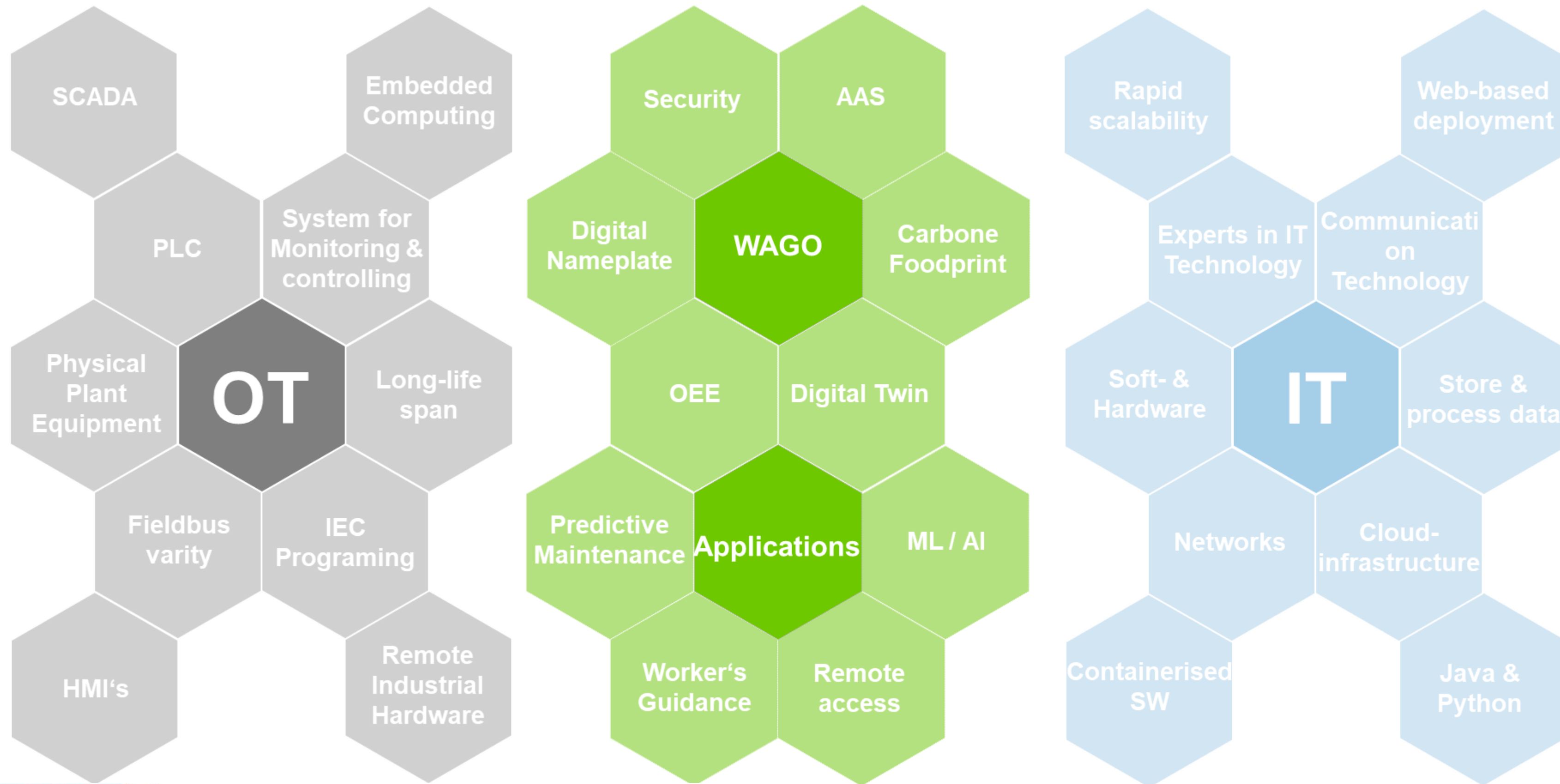
Interoperability: Allowing devices from different manufacturers to communicate with each other seamlessly.

Building Automation: Automating various tasks in homes and buildings for increased convenience and energy efficiency.

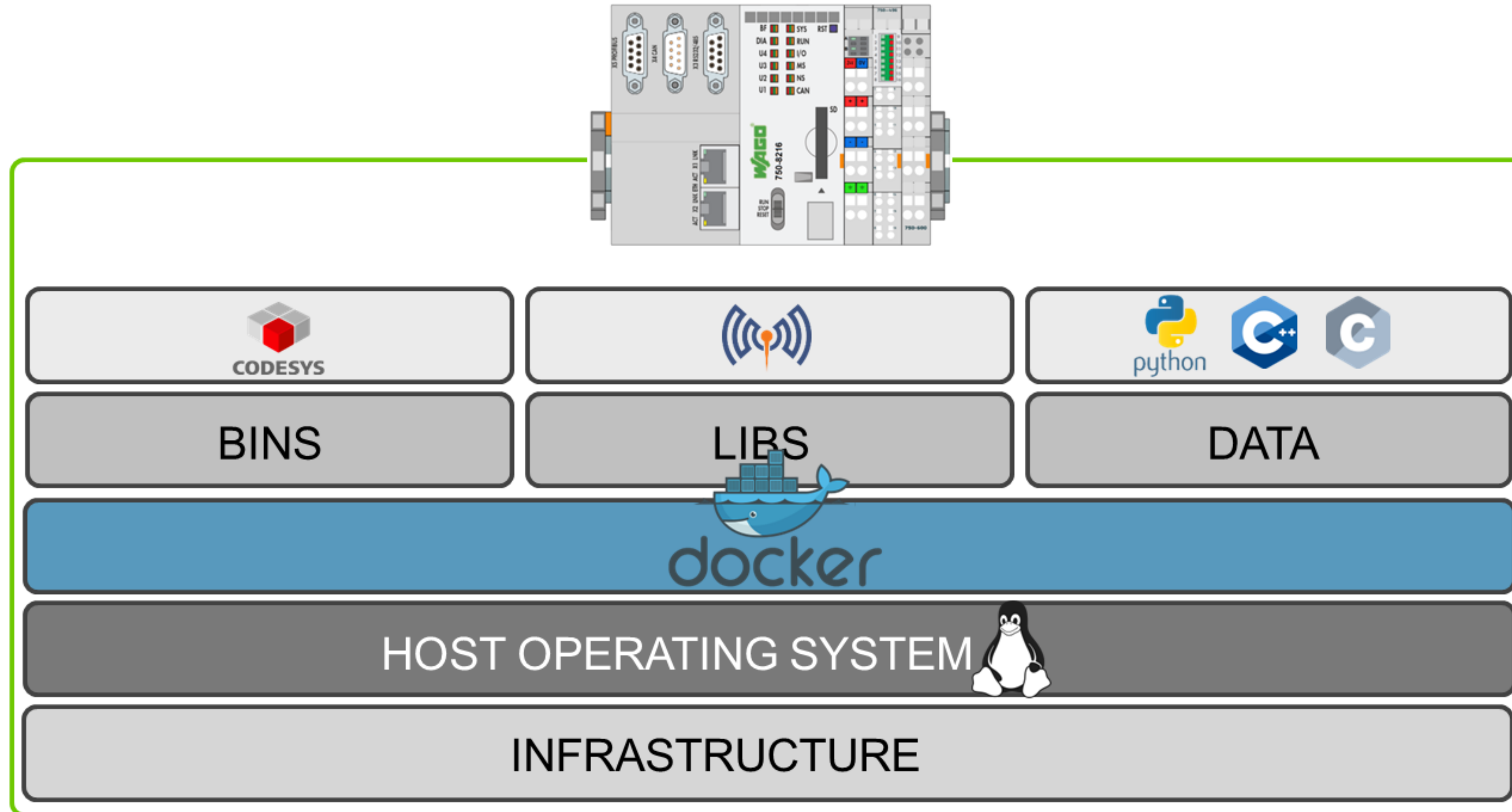
Low-Power Wireless Sensors: LoRaWAN (Long Range Wide Area Network), Bluetooth LE (Low Energy), and others for smart building and smart city applications.



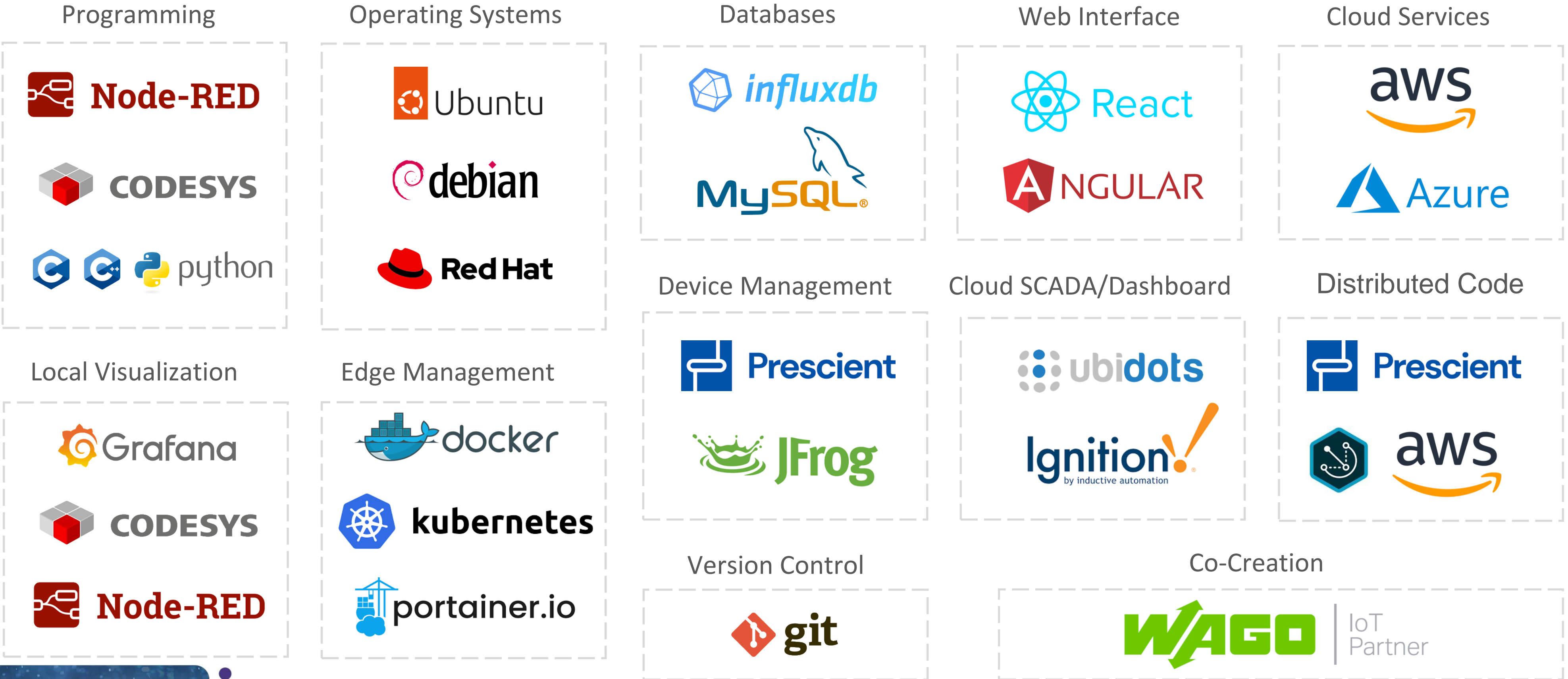
A Bridge between OT and IT



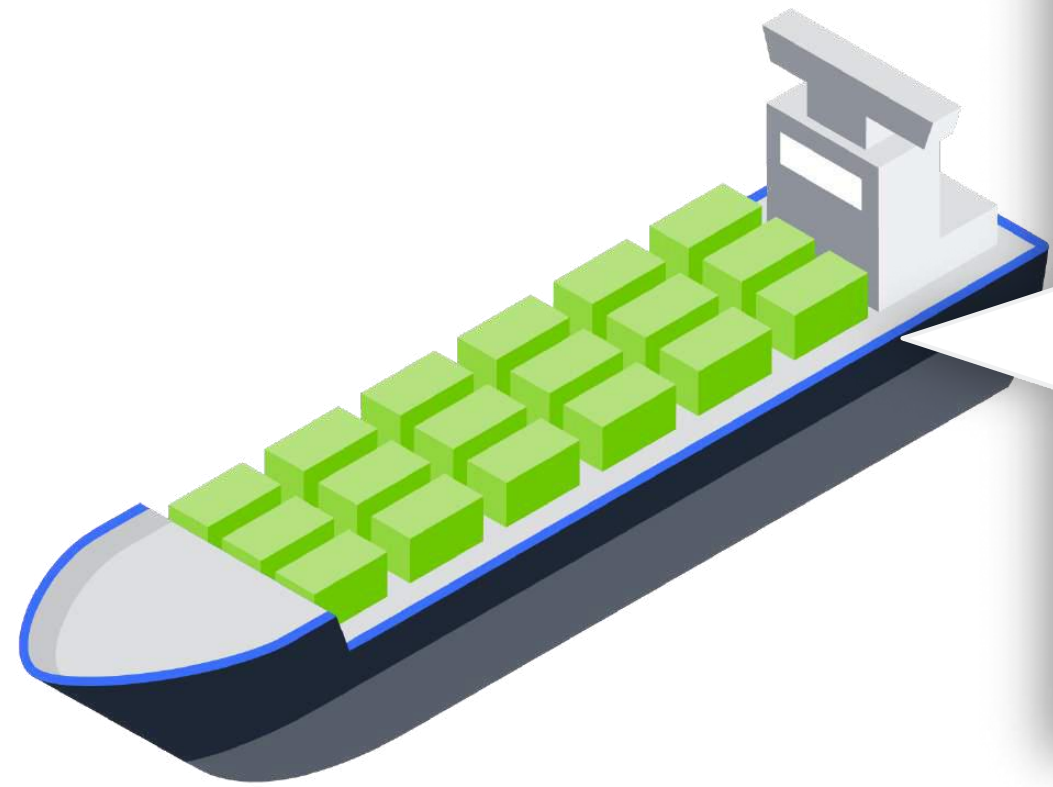
A Bridge between OT and IT



Output Data to Other Platforms with Docker



Other Applications with predictive maintenance

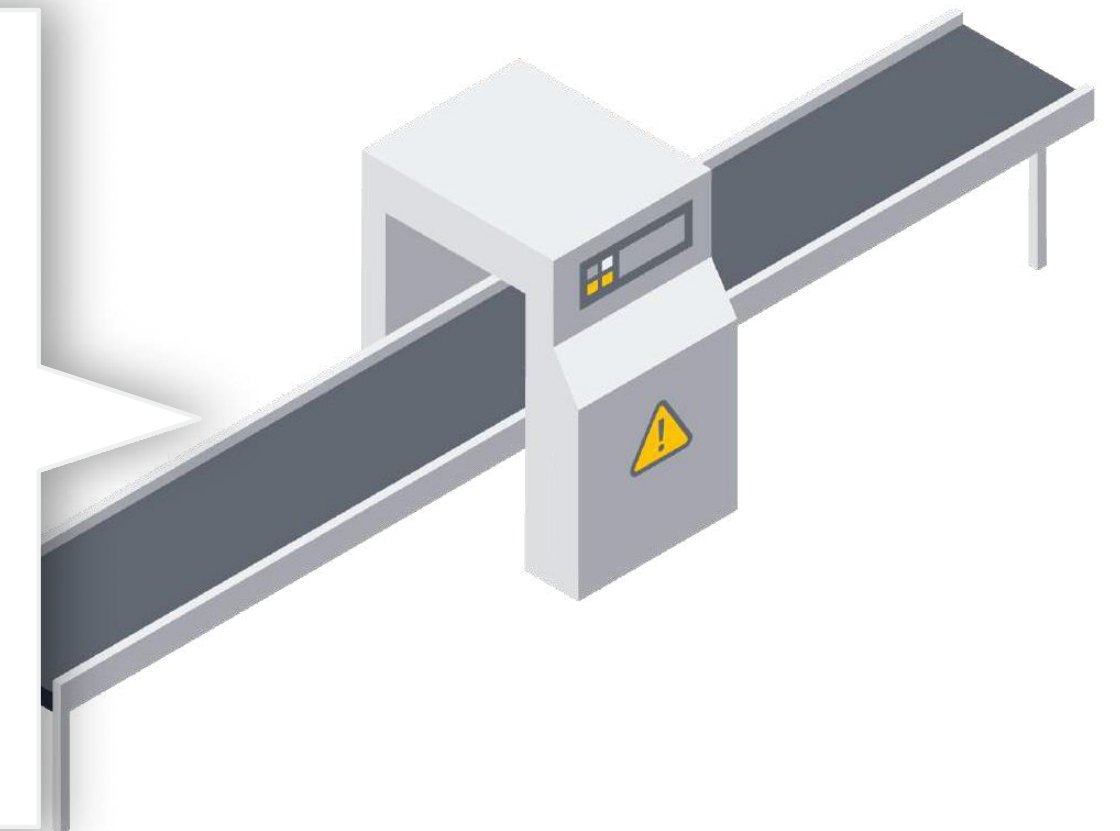
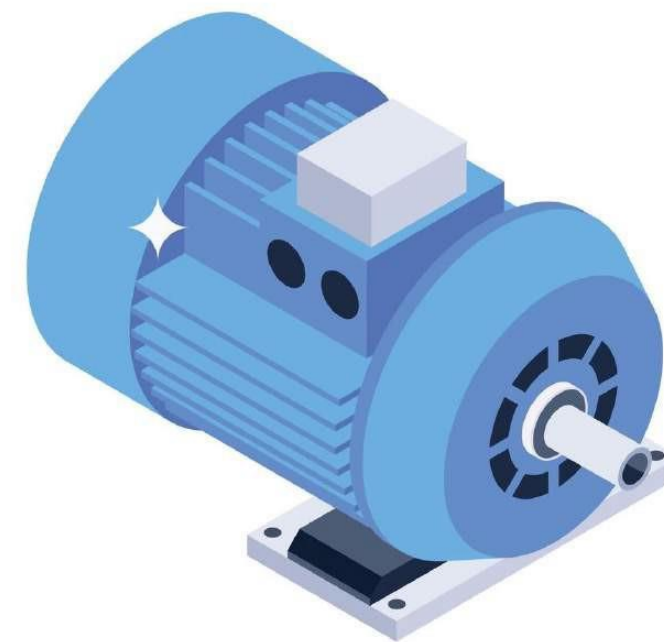


Marine Vessel: Engine Predictive Maintenance

- Vibration, RPM, Temperature
- Anomaly detection, drift detection

Food Processing: Motor Predictive Maintenance

- Vibration, temperature, current
- Anomaly detection, drift detection

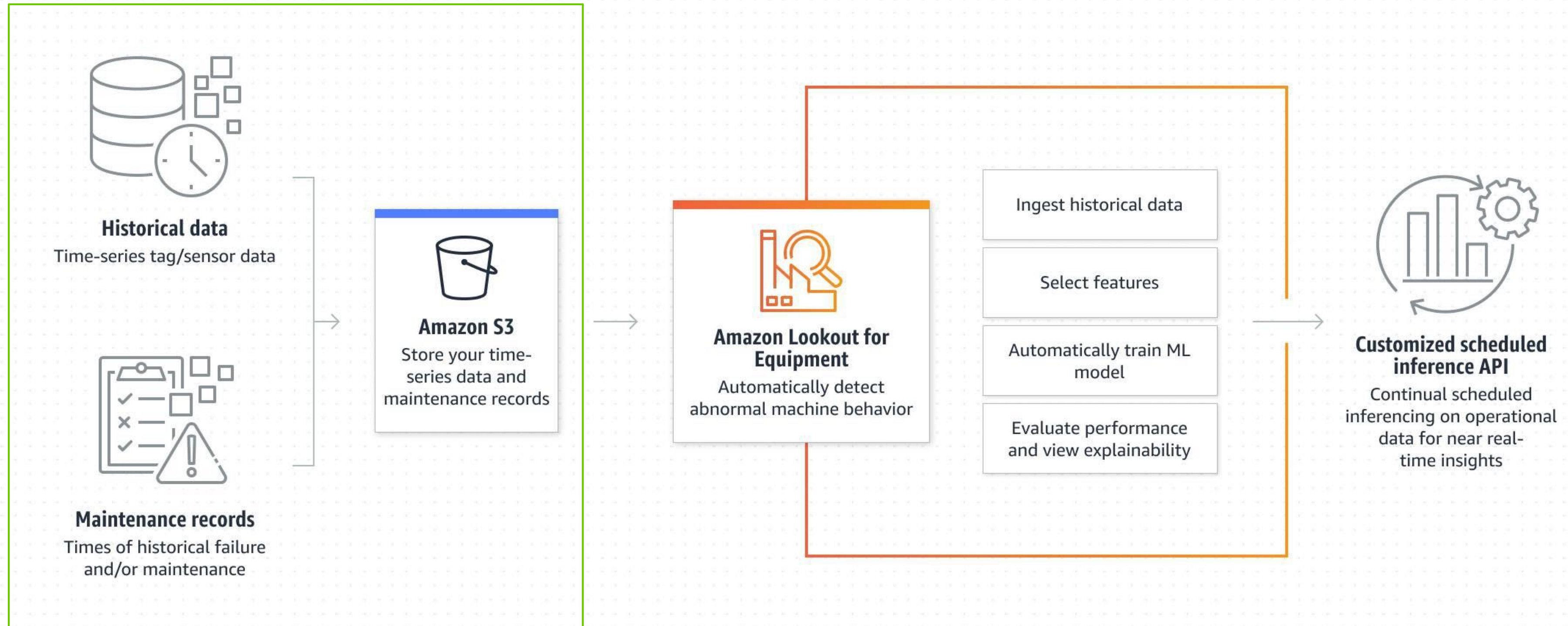


On-prem vs. Cloud

2.2



AWS Lookout for Equipment: Higher Accuracy






Lookout for Equipment



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