



Eerst denken, dan doen!







### **Alcom Electronics**

- Independent technical distributor
- 35+ years expertise in semiconductor, modules and wireless solutions
- 50+ people in Netherlands and Belgium
- Technical salesforce and engineering support

# Frans Lutz Sr. Product Specialist Wireless & Networking





# **Internet of Things**

- Hype or Reality?
- Where are we?
- What is needed to achieve this?





#### What is needed?



- What kind of data has to be sent / received? (temperature etc.)
- How much data?
- How often do you need to communicate?



#### What is needed?



- Where do we store the data?
- How long do you store data?
- Is business logic needed?
- Who can access this data?



### What is needed?



- How can you access the data?
- Cloud-connector to existing software systems needed?
- Who can access the data?





**Power budget** 

**EDGE Computing** 

Communication

Security

**Data Link Quality** 

- Required average and peak power
- Selection of battery technology
- Keep in mind that communication can fail, which can have a big impact on power usage





Power budget

**EDGE Computing** 

Communication

Security

**Data Link Quality** 

- Is there a need to analyze the data at the sensor?
   E.g. calculating trends at the sensor and sending these periodically instead of real time.
- EDGE computing can also be done at border routers & gateways.



Sensor/Device NODE

Backoffice

User Application

Power budget

**EDGE Computing** 

Communication

Security

**Data Link Quality** 

Which wireless technology fits best with your application?

- What aspects are important in your communication:
  - Latency
  - Bidirectional
  - Throughput
  - Reliability
  - Amount of data
  - Security
- Subscription management





Power budget

**EDGE Computing** 

Communication

Security

**Data Link Quality** 

- Do you need end to end security?
  - How to handle device authentication?
- Are there parts in the communication path where the security is not under your control?





Power budget

**EDGE Computing** 

Communication

Security

**Data Link Quality** 

- Dealing with communication errors
- Don't forget to analyze the communication quality. This can make or break your product's life time.



## **Choosing your backoffice**

Sensor/Device
NODE

Backoffice

User Application

Servers on office site

Managed servers at datacenter

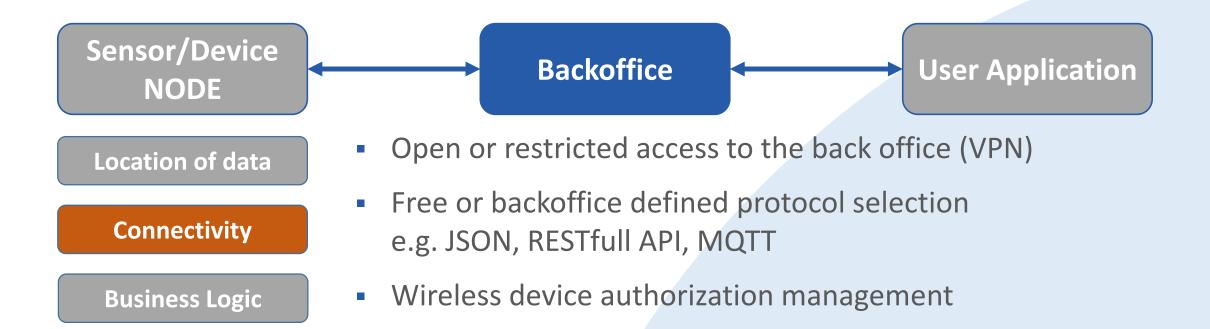
Connectivity

Clouds solution (Amazon, Azure, Google Cloud Platform)

Business Logic



## **Choosing your backoffice**





## **Choosing your backoffice**

Sensor/Device NODE

Backoffice

User Application

Location of data

Connectivity

**Business Logic** 

- With business logic you define a reaction on the data.
   For example shutdown a system with a error condition, send a service engineer on error condition
- Connectors to existing CRM systems like SAP



# **User Application**



Not within the scope of this presentation



**Choosing the right Wireless Solution** 

- Required/preferred frequency band
  - ISM or Licensed band?
  - Sub gigahertz needed? (signal penetration)
  - Global deployment/roaming?
- Communication
  - Bidirectional?
  - Message based or (semi)real-time?
  - Latency?
- Power consumption
  - Sleep modes
  - Transmitting speed vs time





**POWER & EMC** 

# **Choosing the right Wireless Solution**

	Technology	No. Bands often used	Subscription	Private Network	Roaming	End-Device Reachable	Bidirectional Communication	Mobility nodes	Standard
SigFox	LPWAN	2	Yes	No	Yes	No	No	++	Proprietary Sigfix
LoRa	LPWAN	>3	Yes/No	Yes/No	No	No/Yes (1)	Yes (1)	++	LoRaWAN Alliance
WiFi	LAN	>2	No	Yes		Yes	Yes	+	WiFi Alliance
Bluetooth	PAN	1	No	Yes		Yes	Yes	+	Bluetooth Alliance
Zigbee	PAN	>1	No	Yes		Yes	Yes	++	Zigbee Alliance
802.15.4	PAN	>3	No	Yes		Yes	Yes	user def.	IEEE
Propriatary ISM	PAN	>3	No	Yes		Yes	Yes	user def.	Manufacturer dependent
2G	WAN	4	Yes	No	Yes	Yes	Yes	+++	3GPP
3G	WAN	>5	Yes	No	Yes	Yes	Yes	+++	3GPP
4G Cat-1	WAN/LPWAN	>18	Yes	No	Yes	Yes	Yes	+++	3GPP
4G Cat-M1	WAN/LPWAN	(3)	Yes	No	Yes	Yes (2)	Yes (2)	+++	3GPP
4G Cat-NB1	WAN/LPWAN	(4)	Yes	No	Yes	Yes (2)	Yes (2)	+	3GPP

<sup>(1)</sup>Possible restrictions due to eDRX and Powersleepmode

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<sup>(2)</sup> In Class A end-node only opens Rx Window after transmitting data.
In Class B end-node opens Rx Windows at fixed time intervals.
In Class C Rx Windows are contantly open, except when transmitting data

<sup>(3)</sup> Live networks in US and Australia, Europe is following. Should be easy for operators to rol out on all their LTE bands

<sup>(4)</sup> Deployment is starting in Europe, mainly in low frequency LTE (guard)bands



#### **IoT** wireless trends

LTE Cat-NB1 (NB-IOT): Vodafone & T-Mobile

LTE Cat-M1 (LTE-M): KPN

- Global LTE-M / NB-IOT combination modules with software defined radio technology.
- Integration of eUICC sim-chip in cellular devices.
- Linux core and cellular module in 22x23mm package



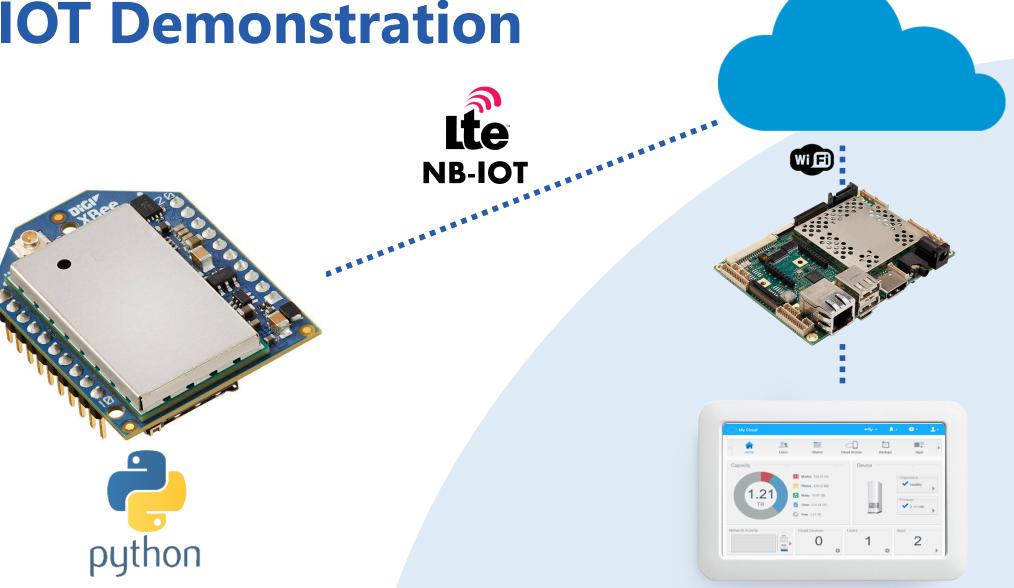


## What can Alcom do for you?

- Help you to choose the best wireless technology for your solution.
- Solutions for most wireless technology, from silicon, module to box products.
- Wide range solutions for microcontrollers, power management and analog interface for IoT products.

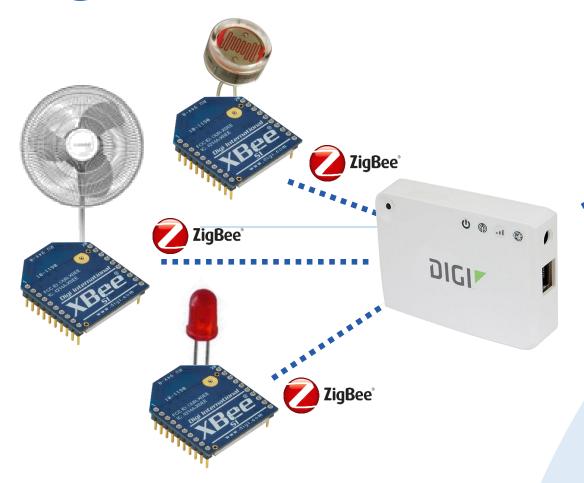
38 year active in the electronic components market





**ELECTRONIC COMPONENT WIRELESS & NETWORKING SOLUTIONS** 

**ZigBee Demonstration** 









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### **LoRa Demonstration**







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