

Off-grid applications with Alfen's TheBattery Energy Storage



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subjects

- Alfen locations and history
- Energy transition
- TheBattery Energy Storage solutions
- TheBattery applications
 - Loadbalancing
 - Trading
 - Frequency Control Reserve
 - Off Grid applications
 - Self Healing Microgrids
 - TheBattery Mobile for events, festivals, etc
 - TheBattery for datacenters
- Examples of projects



His ory and development **Grid automation Energy storage** systems EV charging equipment **** Smart grid solutions **Expansion of Almere** Secondary transformer production facilities substations Expansion of sales force to the UK and Germany Name changed to Alfen and opening of Alfen's office in Belgium Headquarters moved from Hilversum to Almere, where it is still located today Acquired by TBI Techniek B.V. Founded as "J. van Alfen's Hoog- en Laagspanningsapparaten" in Hilversum manufacturing high- and low voltage switching equipment

Alfen expands to the Nordics through the acquisition of Elkamo

IPO: Alfen further strengthens its position in the heart of the energy transition

Where we are today











































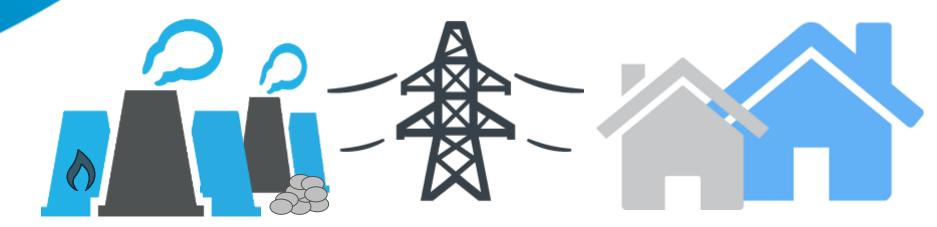






Energy transition



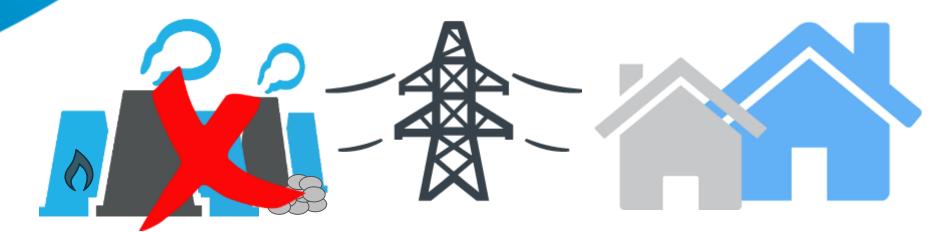




gas and coal-fired energy production

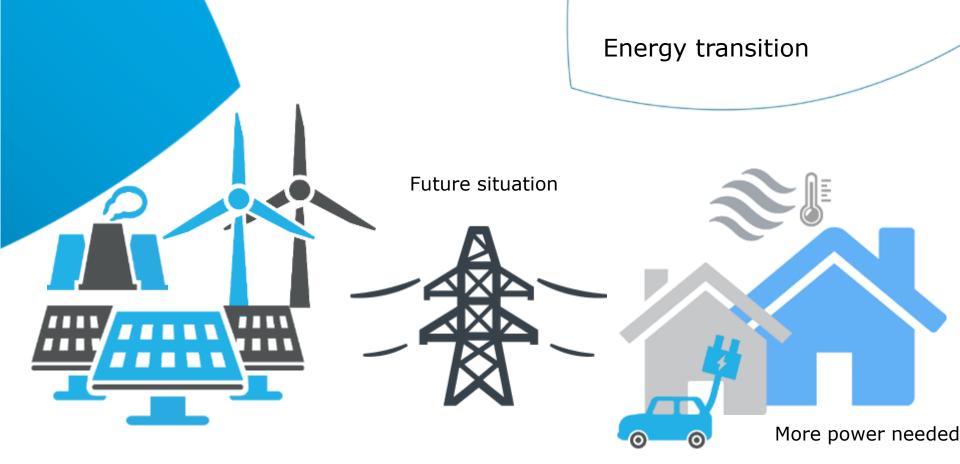
Energy transition

Future situation



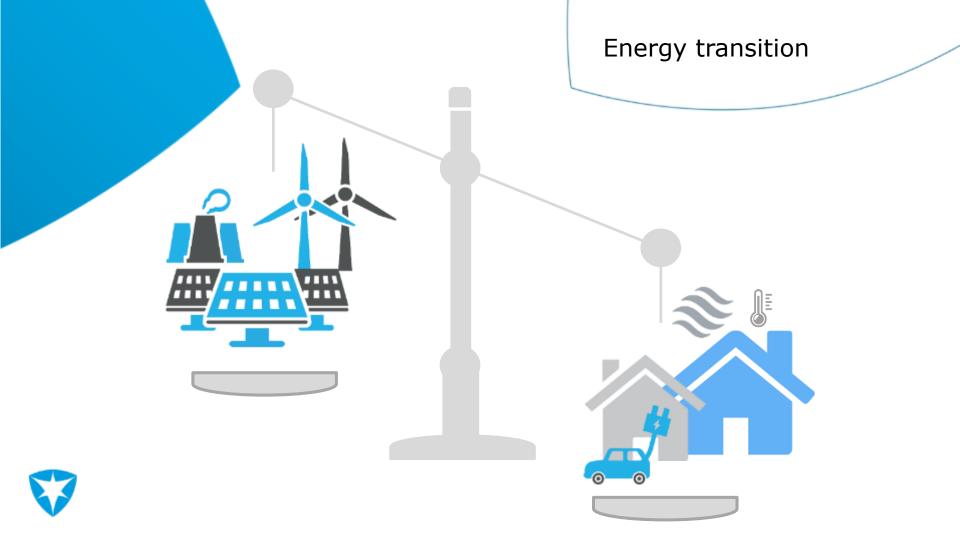


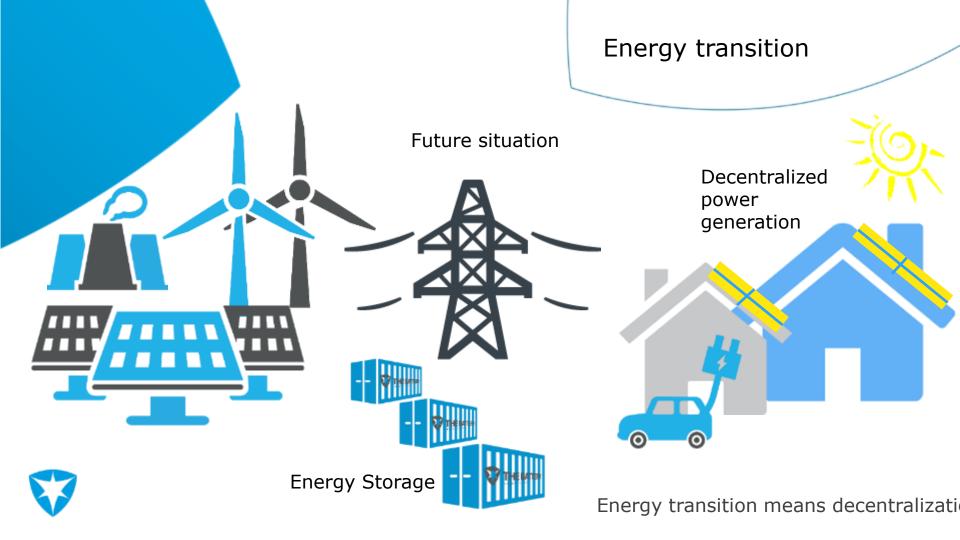
gas and coal-fired energy production





Renewable energy production





2018: Explosive growth **Battery Storage projects**















Mobile festival storage solution













10 FT mobile off-grid/microgrid



Greener 9 x 10FT systems for festivals and construction sites



200kWh community battery





peakshaving and trading







10MWh wind farm output energy smoothing



2.2MW grid and wind power supply stabilisation

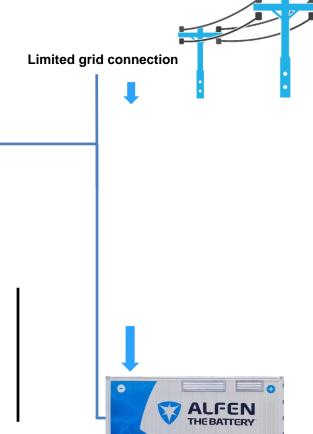


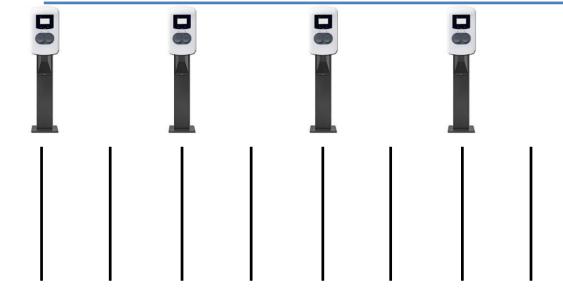






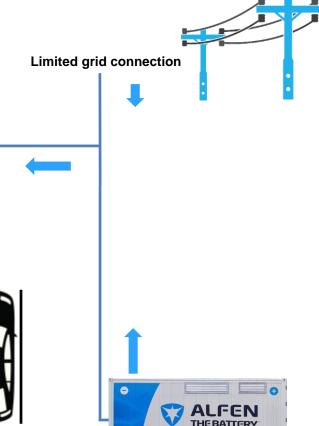
Load balancing

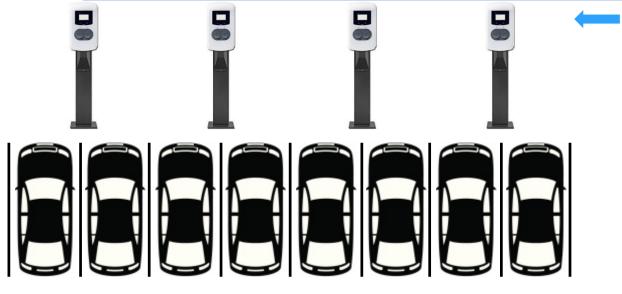






Load balancing

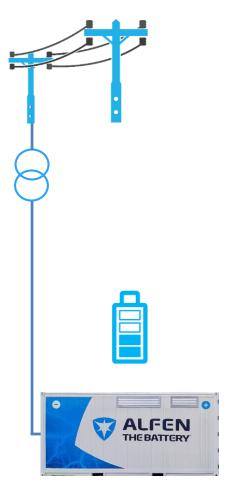






Trading

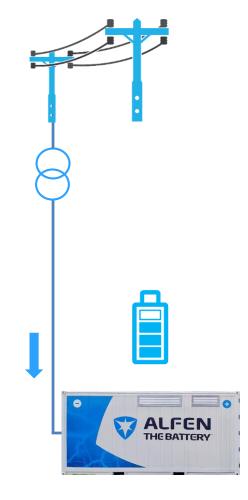
€ MW/h





Trading

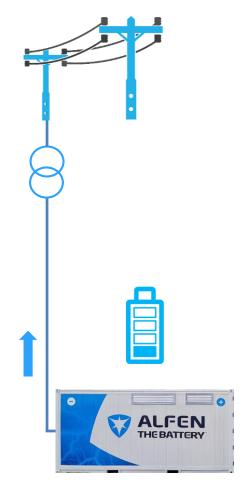






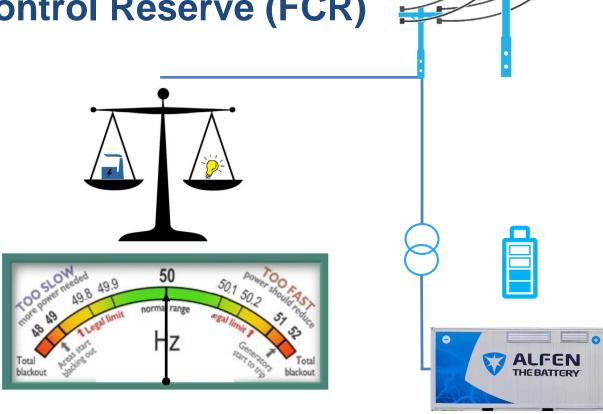
Trading





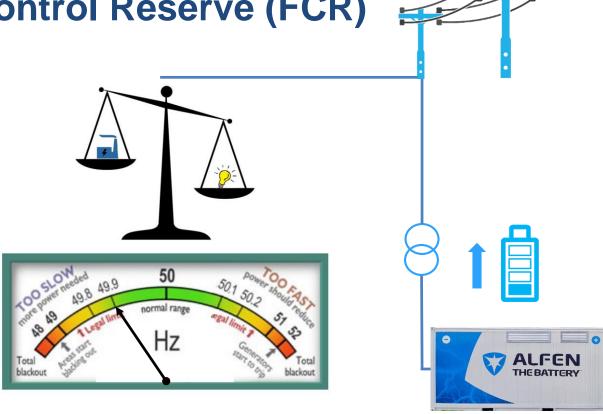


Frequency Control Reserve (FCR)



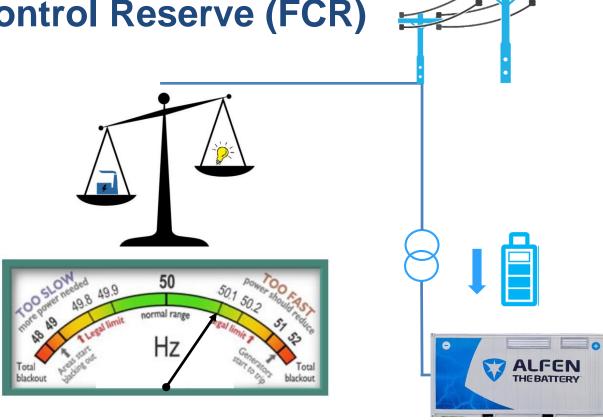


Frequency Control Reserve (FCR)



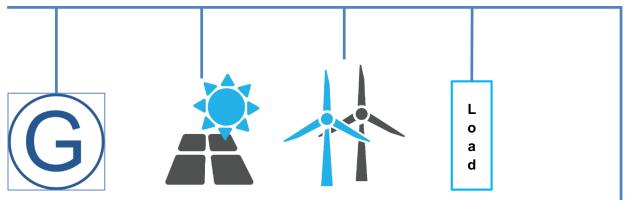


Frequency Control Reserve (FCR)





Off grid







Amsterdam (17 January 2017)

Outage from 4:19 to 6:15













14 November 2017

alliander

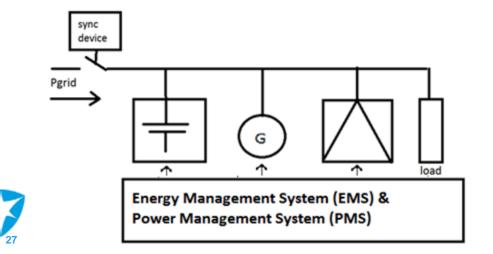
• Apache causes blackout for about 50,000 households for 6 hrs



Self healing cellular microgrids







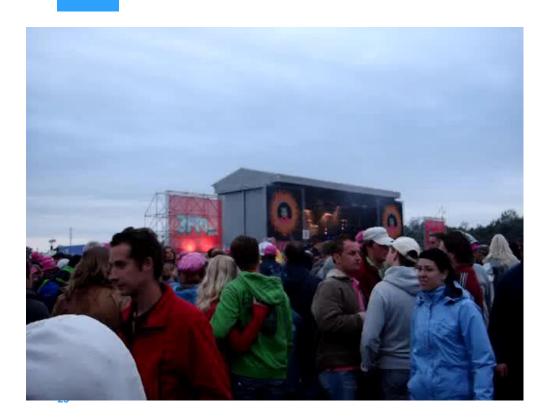
Normally connected to the main grid

- Storage to reduce imbalance in the main grid (energy trading, frequency response)
- Demand side management (EV, heatpumps, etc)
- Virtual Neighbourhood storage

Self healing and self controlling in case of grid outage

- · Battery Storage to generate microgrid
- Local power generation (renewable / conventional)
- Using grid frequency as reliable Demand Side Management control method
- · Working together with other cells
- Building main grid back from bottom up

TheBattery Mobile



- Diesel cars are being banned from cities
- What what about diesel generators?

10FT Mobile Solution

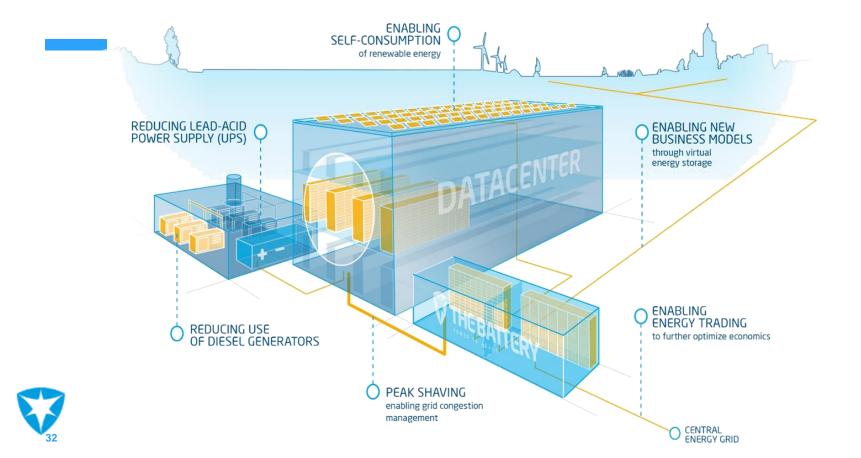


TheBattery Mobile solution for festivals





Recent addition of solutions for datacenters,



Solutions for ultrafast EV charging

- High Power Charging of EV's:
 - High power during short times
 - Overload of the grid
- Solution:
 - High Power Chargers
 - TheBattery Energy Storage for peakshaving & energy trading /FCR
- Advantages:
 - No grid extension needed
 - Extra income by using storage for trading/FCR













Energy storage makes The Hague football stadium selfsustainable



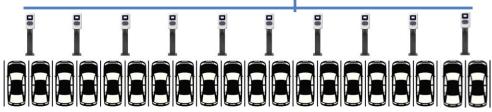








20 x 22kW chargeposts (10 x EVE)



- ✓ Installation TheBattery
- ✓ Installation charging hub
- ✓ Electrical integration
- ✓ Load balancing platform charging hub
- √ Monitoringsystem

Implementation of the project



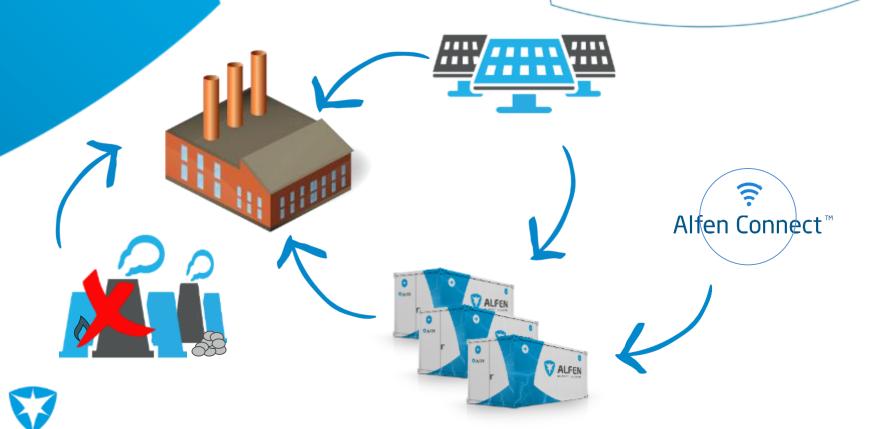




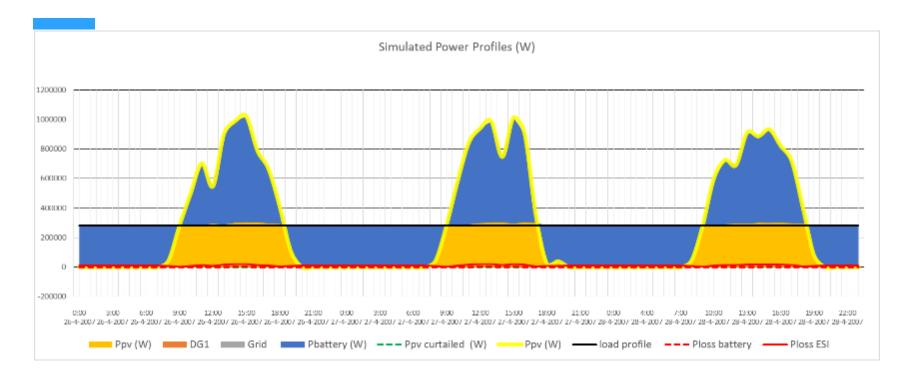
Off grid: example project Nigeria

- Cocoa factory near Lagos Nigeria
- Electricity off for 80% of time
- 15 year ago grid was disconnected => using diesel generators
- disadvantages: high costs of diesel & maintenance, often supply problems diesel, negative CSR
- New solution: Solar PV + battery storage
 - 2,35 MWp PV
 - 2 MWh/2MW (= daily electricity consumption of 200 houses !)





Typical three days of energy flow





Content workshop





Content workshop





Content workshop







Thank you!





Questions?